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	A AND AS LEVEL – JUNE 2003	9706	1

<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	D	16	B
2	A	17	A
3	A	18	A
4	A	19	D
5	C	20	B
6	D	21	C
7	A	22	C
8	B	23	C
9	B	24	D
10	B	25	A
11	B	26	C
12	C	27	D
13	B	28	A
14	C	29	D
15	C	30	D

TOTAL 30

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CAMBRIDGE
INTERNATIONAL EXAMINATIONS

JUNE 2003

GCE A AND AS LEVEL

MARK SCHEME

MAXIMUM MARK: 90

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SYLLABUS/COMPONENT: 9706/02

ACCOUNTING
Paper 2 (Structured Questions)



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All amounts in \$000

1.

Working for sales

Cash-banked = 2784 - 53	2731	(1)
Expenses	205	(1)
Loan accounts	90	(1)
Opening balance	(3)	(1)
Closing balance	8	(1)
	<u>3031</u>	

Bank – takings	2731	B/fwd	203
Buildings	53	Crs (purchases)	1996
Balance (195 + 63)	258	Expenses	823
		Int on overdraft	20
	<u>3042</u>		<u>3042</u>

Trading and Profit and Loss Account
For 6 months ended 30 September 2002

(a)

Sales = 3031 + 420 (1) – 820 (1)		2631
less cost of sales		
Opening stock	1540	
+ purchases 1996 – 1210 (1) + 510 (1)	<u>1296</u>	
	2836	
- Closing stock	<u>704</u>	<u>2132</u>
Gross profit		499
less		
Expenses = 823 (1) + 205 (1) – 192 (1) + 103 (1)	939	(4 if netted)
Interest paid	20	
Depreciation (70/2)	(1) 35	
Doubtful Debts provision	(1) 21	
Loss on sale of fixtures	(1) <u>17</u>	<u>1032</u>
Net loss		(533)

[16]

Award marks where candidates have identified correct figures and have treated these figures correctly – up to 7 marks.

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(b)

Balance Sheet as at 30 September 2002

Fixed assets				280	(1)
less depreciation				<u>35</u>	(1) (OF from Trading P & L)
				245	
Current assets					
Stock		704			
Debtors		420			
- provision	(1)	<u>21</u>		399	
Cash			<u>8</u>	1111	
Current liabilities					
Creditors			510		
Accruals			103		
Bank	(1)		<u>258</u>	<u>871</u>	<u>240</u>
				<u>485</u>	
Share capital				25	
Retained profits = 910 – 533 (OF)				377	(1 + 1)
Loan account – Bracket		104 - 45	59		(1)
Loan account – Racket		69 - 45	<u>24</u>	<u>83</u>	(1)
				<u>485</u>	

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[8]

(c) Mention of any 6 of the following, for 1 mark each:

Factoring
 Leasing
 Hire purchase (H.P.)
 Creditors
 Money lenders - friends/relatives
 Mortgage/credit union
 Another (merchant) bank
 Shareholders
 Etc.

[6]

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2 (a)

	GREENYARDS LTD				POYNDER LTD			
	2001		2002		2001		2002	
GP Ratio	$\frac{255}{500}$	51%	$\frac{255}{610}$	42%	$\frac{215}{425}$	51%	$\frac{230}{460}$	50%
NP Ratio	$\frac{30}{500}$	6%	$\frac{25}{610}$	4.1%	$\frac{25}{425}$	5.9%	$\frac{30}{460}$	6.5%
ROCE	$\frac{30}{205}$	14.6%	$\frac{25}{260}$	9.6%	$\frac{25}{225}$	11.1%	$\frac{30}{202}$	14.9%
Current Ratio	$\frac{80}{25}$	3.2:1	$\frac{90}{55}$	1.6:1	$\frac{40}{35}$	1.1:1	$\frac{77}{50}$	1.5:1
Quick Ratio	$\frac{30}{25}$	1.2:1	$\frac{30}{55}$	0.5:1	$\frac{13}{35}$	0.4:1	$\frac{57}{50}$	1.1:1
Stock Turnover – times	$\frac{245}{50}$	4.9	$\frac{355}{60}$	5.9	$\frac{210}{27}$	7.8	$\frac{230}{20}$	11.5
Debtors Turnover – days	$\frac{20 \times 365}{500}$	15	$\frac{30 \times 365}{610}$	18				

Any other relevant ratios acceptable

1 for each pair correctly calculated to maximum

[12]

- (b)** Greenyards' GP, NP and ROCE ratios have worsened, whilst its current and quick ratios have improved – they were too high in 2001. Stock turnover is faster – good, provided it is not at the expense of profit – but debtors' payments has lengthened which means that cash is slower coming in – not good, although it may encourage credit customers to continue buying from Greenyards. (Candidates should state whether the ratio is better or worse, and not just 'up' or 'down', as the ratios must be analysed.)

Although Poynder's GP ratio has worsened slightly, its NP ratio has improved, showing a better net profit for every \$ of sales. Current ratio is at a reasonable level, but quick ratio looks as if it is improving. Stock turnover rate has, unfortunately, decreased, but this is counteracted by improved ROCE.

1 for each point to maximum **[12]**

- (c)** Shortcomings and dangers of ratio analysis:

- Requires a basis of comparison – one ratio on its own no use – must compare to, e.g., last year's figures, other companies' figures, etc.
- Ratios need to be analysed for successful conclusion
- Each industry has different standards to be adhered to
- Outside influences can affect ratios – e.g. national/world economy, trade cycles
- Care must be taken to compare like with like, as definitions of terminology may vary
- Easy for the inexperienced to arrive at false conclusion
- Different accounting policies between companies may render ratios incompatible

Page 4	Mark Scheme	Syllabus	Paper
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- (viii) Ratios can over-simplify a situation
 - (ix) Prepared using historical costs, so can be out of date
 - (x) Need more than ratios to get an accurate view of the company
- Etc.

1 for each point to maximum [6]

3 (a)

(i) Per Unit	Domestic	Commercial	Industrial	
Selling price	\$2.00	\$4.00	\$8.00	(3)
Direct materials	\$0.90	\$1.47	\$1.49	
Direct labour	\$0.50	\$0.66	\$2.67	
Variable overheads	<u>\$0.20</u>	<u>\$1.20</u>	<u>\$2.13</u>	
Total variable costs	\$1.60	\$3.33	\$6.29	(3)
(ii) Contribution per unit	\$0.40	\$0.67	\$1.71	(3)
Contribution as % of sales	20	16.75	21.375	(3) (OF if answer is based on OF above)

[12]

(b)

	Domestic	Commercial	Industrial	
<u>Fixed Costs</u>	<u>54000</u>	<u>33000</u>	<u>42000</u>	(3)
contribution	\$0.40 (OF)	\$0.67 (OF)	\$1.71 (OF)	(3) (OF)
Units at break-even (OF)	135000	49254	24562	
	(OF)	(OF)	(OF)	(3)
Dollars at break-even (OF)	270000	197016	196496	
	(OF)	(OF)	(OF)	(3)

[12]

- (c) Although the figures given appear to show loss of \$6000 for Domestic and \$3000 for Commercial, this is because of the method of absorption of fixed overheads. If these two production lines were closed then **all** of the fixed overheads would have to be absorbed by Industrial, which would reduce its profit of \$54000 to a loss of \$33000. That is as follows:

	\$000	\$000
Sales		450
Variable costs (unchanged)	354	
Add all fixed costs	<u>129</u>	<u>483</u>
Profit (Loss)		(33)

Provided a product shows a positive contribution and the **total** contribution for all products is positive, then there is no reason to close a production line.

Maximum [6]

Grade thresholds taken for Syllabus 9706 (Accounting) in the June 2004 examination.

	maximum mark available	minimum mark required for grade:		
		A	B	E
Component 1	30	21	19	14
Component 2	90	64	58	38
Component 3	30	22	20	14
Component 4	120	88	79	45

The thresholds (minimum marks) for Grades C and D are normally set by dividing the mark range between the B and the E thresholds into three. For example, if the difference between the B and the E threshold is 24 marks, the C threshold is set 8 marks below the B threshold and the D threshold is set another 8 marks down. If dividing the interval by three results in a fraction of a mark, then the threshold is normally rounded down.

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JUNE 2004

GCE A AND AS LEVEL

MARK SCHEME

MAXIMUM MARK: 30

SYLLABUS/COMPONENT: 9706/01

ACCOUNTING

Paper 1 (Multiple Choice)

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7	B	22	C
8	A	23	A
9	C	24	A
10	C	25	A
11	C	26	B
12	A	27	C
13	C	28	B
14	A	29	A
15	C	30	B

TOTAL 30

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JUNE 2004

GCE A AND AS LEVEL

MARK SCHEME

MAXIMUM MARK: 90

SYLLABUS/COMPONENT: 9706/02
ACCOUNTING
Paper 2 (Structured Questions)



Page 1	Mark Scheme	Syllabus	Paper
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AS ACCOUNTING - SUMMER 2004

AI

	2002	2003
(a)		
(i) Acid Test (Liquid) Ratio = CA-stock:CL,	1.61 :1	0.68 :1
(ii) Stock turnover = CoGS/Ave stock	16.43 times	8.40 times
	22.21 days	43.45 days
(iii) Debtors collection period = Debtorsx365/sales	61.64 days	89.43 days
(iv) Gross Profit Ratio = GPx100/Sales	30.00 %	24.17 %
	0.30 :1	0.24 :1
(v) Net Profit Ratio = NPx100/Sales	11.11 %	8.83 %
	0.11	0.08 :1
(vi) ROCE = NP before int x100/Cap employed	12.17 %	12.05 %

1 for each correct ratio to a maximum of (12)

If no suffix, award 1 for each correct pair:

If answer not to 2 decimal places, but correct working shown, full marks.

- (b) Acid test worse, due to lack of cash because of expenditure on stock.
 Stockturn worse due to surplus unsold stock.
 Debtors collection worse due to poor credit control.
 GP ratio worse due to increased cost price not passed on to customer.
 NP ratio worse due to increased operating expenses.
 ROCE almost unchanged/slightly worse due to similar rates of change in capital and net profit

2 for each, maximum

(12)

These answers are not exclusive - use your judgement.

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- (c) Advantages
- Show trends
 - Help compare with
 - (i) earlier years
 - (ii) other businesses
 - Help decision making
 - Show particular problem areas
- Maximum (3)
- Disadvantages
- Comparisons may be difficult due to
 - (i) changes in the economy
 - (ii) changes in technology
 - (iii) changes in Staff
 - (iv) changes in company policy
 - Reasons for changes are not always obvious
 - Accuracy of information may be a problem
 - Historic cost used - takes no account of inflation
- Maximum (3)
- These answers are not exclusive - use your judgement.

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Page 3	Mark Scheme	Syllabus	Paper
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AS ACCOUNTING - SUMMER 2004 - 9706/2

A2

(a)

Working for Goodwill

			Titus	Ronicus	Net effect
		Introduced	\$	\$	\$
\$30 000 worth	\$45 000	Titus	15 000 Cr		15 000 Cr
\$27 100 worth	\$30 000	Ronicus		2 900 Cr	2 900 Cr
		Titus	9 000 Dr	6 000 Dr	15 000 Dr
		Ronicus	1 740 Dr	1 160 Dr	2 900 Dr
		Net	4260 Cr	4 260 Dr	

Must have same amount total of goodwill on both sides and must cancel out
or no marks as Goodwill would otherwise have to appear as an account.

Capital Accounts

	Titus \$	Ronicus \$		Titus \$	Ronicus \$	
Goodwill		4 260	2 Sundries	45 000	30 000	2
Balance c/d	49 260	25 740	1 Goodwill	4 260		2
	<u>49 260</u>	<u>30 000</u>		<u>49 260</u>	<u>30 000</u>	
			Balance b/d	49 260	25 740	1 OF (8)

Alternative Capital Accounts

	Titus \$	Ronicus \$		Titus \$	Ronicus \$	
Goodwill	1 740	6 000	2 Sundries	45 000	30 000	2
Balance c/d	49 260	25 740	1 Goodwill	6 000	1 740	2
	<u>51 000</u>	<u>31 740</u>		<u>51 000</u>	<u>31 740</u>	
			Balance bid	49 260	25 740	1 OF (8)

	Titus	Ronicus		Titus	Ronicus	
Goodwill	10 740	7 160	2 Sundries	45 000	30 000	2
Bal cid	49 260	25 740	1 Goodwill	15 000	2 900	2
	<u>60 000</u>	<u>32 900</u>		<u>60 000</u>	<u>32 900</u>	
			Bal b/d	49 260	25 740	1 OF (8)

Page 4	Mark Scheme	Syllabus	Paper
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(b) Profit and Loss Appropriation Account for the year ended 30 September 2004

		\$	\$	\$	
Net Profit		56 000	(1) + 1050 (2)	57 050	3
Interest on Drawings	Titus	450			
	Ronicus	<u>250</u>		<u>700</u>	1 Not 2
				57 750	
Interest on Capital	Titus	2 463			1 OF
	Ronicus	<u>1 287</u>	3 750		1 OF
Partner's Salary	Ronicus		20 000	23 750	1
				<u>34 000</u>	
Share of Residue	Titus	20 400	unless		1 OF
	Ronicus	<u>13 600</u>	aliens	<u>34 000</u>	1 OF (9)

(c)

	Current Accounts					
	Titus	Ronicus		Titus	Ronicus	
	\$	\$		\$	\$	
Drawings	9 000	5 000	2 Share of Residue	20 400	13 600	2
Int on drawings	450	250	2 Int on Capital	2 463	1 287	2
Goods taken	600	450	2 Salary		20 000	1
Balance c/d	<u>12813</u>	<u>29187</u>	1			
	<u>22863</u>	<u>34 887</u>		<u>22 863</u>	<u>34 887</u>	
			Balance b/d	12 813	29 187	1 (13)

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A/S ACCOUNTING SUMMER 2004 - 9706/2

Hours worked = 30 workers x 30 hours x 50 weeks = 45000 = 10 hours/unit = \$6/hour

A3			\$	\$		
(a)	Sales	4500 x 250		1,125,000	1	
	Direct Materials	4500 x 35	157,500		1	
	Direct Labour	45000 x 6	270,000		2	
	Variable Costs					
	V Overheads	4500 x 12	54,000			
	Administration	4500 x 14	<u>63,000</u>		1	
				<u>544,500</u>		
				580,500		
	Fixed Costs					
	Fixed o'heads		125,000		1	
	Administrative		70,000		1	
	Advertising		<u>150,000</u>		1	
	Total Fixed Costs			<u>345,000</u>		
	Net Profit			<u>235,500</u>	1	
						(10)
(b)(i)	Sales	5000 x 250		1,250,000	1	
	Direct Materials	5000 x 35	175,000			
	Basic D Labour	4.5000 x 6	270,000		1	
	5000 extra hours	5000 x 9	45,000		1	
	Extra costs	5000 x 1.5	7,500		1	
	VO		60,000			
	V Admin 0		70,000			
	Fixed costs		125,000)	
			70,000)	
			<u>150,000</u>	345,000	<u>972,500</u>	1
	Net Profit			<u>277,500</u>	1	+ 1 of
						(7)
(b)(ii)	Sales			1,250,000		
	DM		157,500			
	DL		270,000			
	VO		54,000			
	V Admin 0		63,000			
	Fixed Costs		345,000		1	
	Lease		50,000		2	
				<u>939,500</u>		
	Net Profit			<u>310,500</u>	1 + 1 of	(5)
	NB No marks for profit if market research included					
	Due to wording of question, accept any figures in (a) or (b) for variable costs.					
(b)(iii)	Sales			1,250,000		
	DM		157,500			
	DL		270,000			
	VO		54,000			
	V Ad O		63,000			
	Fixed Costs		345,000		1	
	Cost of buying in	500 x 200	<u>100,000</u>		2	
				<u>989,500</u>		
	Net Profit			<u>260,500</u>	1 + 1 of	

Fixed costs will have to be calculated in most cases.

(5)

- (c) Option 1
Second most profitable option, but could lead to employees expecting overtime in future.

Option 2
Market research costs already spent, so no further outlay, and best net profit. But there may be teething troubles and possible re-training problems.

Option 3
No additional capital outlay, but possible problems of quality control.

Any three relevant points

(3)

If unit costing used, award where correct.

Grade thresholds for Syllabus 9706 (Accounting) in the June 2005 examination.

	maximum mark available	minimum mark required for grade:		
		A	B	E
Component 1	30	20	18	12

The thresholds (minimum marks) for Grades C and D are normally set by dividing the mark range between the B and the E thresholds into three. For example, if the difference between the B and the E threshold is 24 marks, the C threshold is set 8 marks below the B threshold and the D threshold is set another 8 marks down. If dividing the interval by three results in a fraction of a mark, then the threshold is normally rounded down.

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JUNE 2005

GCE AS/A LEVEL

MARK SCHEME

MAXIMUM MARK: 30

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SYLLABUS/COMPONENT: 9706/01

ACCOUNTING

Paper 1 (Multiple Choice Core))



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9	A	24	B
10	A	25	D
11	A	26	B
12	D	27	C
13	B	28	C
14	A	29	C
15	B	30	B

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UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced/Advanced Subsidiary Level

MARK SCHEME for the June 2005 question paper

9706 ACCOUNTING

9706/02

Paper 2 (Structured Questions), maximum raw mark 90

This mark scheme is published as an aid to teachers and students, to indicate the requirements of the examination. It shows the basis on which Examiners were initially instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began. Any substantial changes to the mark scheme that arose from these discussions will be recorded in the published *Report on the Examination*.

All Examiners are instructed that alternative correct answers and unexpected approaches in candidates' scripts must be given marks that fairly reflect the relevant knowledge and skills demonstrated.

Mark schemes must be read in conjunction with the question papers and the *Report on the Examination*.

- CIE will not enter into discussion or correspondence in connection with these mark schemes.

CIE is publishing the mark schemes for the June 2005 question papers for most IGCSE and GCE Advanced Level syllabuses.



Grade thresholds for Syllabus 9706 (Accounting) in the June 2005 examination.

	maximum mark available	minimum mark required for grade:		
		A	B	E
Component 2	90	66	59	38

The thresholds (minimum marks) for Grades C and D are normally set by dividing the mark range between the B and the E thresholds into three. For example, if the difference between the B and the E threshold is 24 marks, the C threshold is set 8 marks below the B threshold and the D threshold is set another 8 marks down. If dividing the interval by three results in a fraction of a mark, then the threshold is normally rounded down.

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June 2005

GCE A/AS LEVEL

MARK SCHEME

MAXIMUM MARK: 90

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SYLLABUS/COMPONENT: 9706/02

ACCOUNTING
Paper 2 (Structured Questions)



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1 (a) Option 1 – Borrow from bank

	\$	
Increased profit	27 000	1
less manager's salary	<u>15 000</u>	1
	12 000	
less bank interest	<u>9 000</u>	1
Net increase	<u>3 000</u> i.e. \$1000 each	

1 of ignore aliens

Each now receives \$22 500 + \$1000 = \$23 500 as new profit

1**(3[1 each])****[8]**

Alternate method

New profit	67 500 + 27 000	94 500	2 (1 each)
less manager's salary		<u>15 000</u>	1
		79 500	
less bank interest		<u>9 000</u>	1
		<u>70 500</u>	1 of ignore aliens
		<u>23 500</u> each	3 (1 each)

[8]**(b) Option 2 – Bring in partner**

		\$	
Profit = \$67 500 + \$27 000		94 500.00	2
less interest on capital at 7.5%			
	\$		
Ringo	5 625.00		1
John	4 500.00		1
Paul	3 375.00		1
Georgina	<u>3 375.00</u>	<u>16 875.00</u>	1
		77 625.00	
Profit share			
Ringo	allow	23 287.50	1+1 of
John	rounding	23 287.50	1+1 of
Paul		15 525.00	1+1 of
Georgina		<u>15 525.50</u>	1+1 of
		<u>77 625.00</u>	
Ringo gets		28 912.50	1 of
John now gets		27 787.50	1 of
Paul now gets		18 900.00	1 of
Georgina now gets		18 900.00	1 of

[18]

Profit share = 2 each for correct figure, 1 each if wrong but in correct proportion otherwise 0.

- (c)** Borrowing from bank is better for two partners and as bank interest decreases over the years when loan is being paid back all three will gain more, though John will never be as well off as he would be under option 2. Own figure applies up to a maximum of **(4)**. If reversed, bringing in new partner is worse, as total profit is less and even with new profit-sharing ratios each partner gets less.

[Total: 30]

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2 (a) James Defirst Ltd's Balance Sheet at 31 May 2005

	\$	\$	\$	\$	
<u>Fixed assets</u>		Cost	Depreciation	Net Book Value	
<u>Goodwill</u>				15 000	1
Motor vehicles		60 000	47 040	12 960	3 (1 each)
Equipment		<u>30 000</u>	<u>16 200</u>	<u>13 800</u>	3 (1 each)
		<u>90 000</u>	<u>63 240</u>	41 760	1 of
<u>Current assets</u>					
Stock	1	48 250			
Debtors	78 000				
less provision for doubtful debts	<u>3 900</u>	2	74 100	(0 if not 74 100)	
Bank	1	<u>13 125</u>	135 475		
<u>Amounts due within 1 year</u>					
Creditors	1	30 075			
Proposed dividend	1	<u>9 000</u>	<u>39 075</u>		
Net current assets				<u>96 400</u>	
				<u>138 160</u>	
<u>Capital and reserves</u>					
Authorised capital					
100 000 ordinary shares of \$1 each				<u>100 000</u>	
Issued capital					
75 000 ordinary shares of \$1 each fully paid				75 000	1
Share premium			11 250		1
General reserve			15 000		1
Retained profit			<u>36 910</u>	<u>63 160</u>	1 of no aliens
				<u>138 160</u>	
Lose this mark if any headings missing			vertical presentation		1
			if totals agree		1
To acquire mark for Ordinary shares, must indicate number of shares.					
All marks are figure marks unless otherwise stated.					[20]

(b) Working capital ration = $135\,475/39\,075$ 3.47 :1 **2 of**
 Liquid ration = $87\,225/39\,075$ 2.23 :1 **2 of**

Award **1** each max if :1 omitted

Full marks for at least one or more than two decimal places

No marks if reversed, e.g. 1:0.45. No marks for formula alone. **[4]**

(c) (i) In a partnership, the appropriation account shows how the net profit of the business is split among the partners, taking into account interest on capital, interest on drawings, and salaries. There is no profit retained at the year end.

(ii) In a limited company, the appropriation account shows how the net profit of the business is distributed among the shareholders but also into reserves such as general reserve and retained profits. Frequently profits are brought forward from last year and carried forward to next year.

Maximum 3 for each section, to maximum **[6]**

[Total: 30]

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3 Workings

Product	Platinum \$	Gold \$	Silver \$	Bronze \$	
per unit					
Selling price	<u>184</u>	<u>148</u>	<u>142</u>	<u>138</u>	
Variable costs					
Direct material	24	21	30	18	
Direct labour	30	27	24	27	
Variable overheads	<u>12</u>	<u>10</u>	<u>8</u>	<u>10</u>	
	66	58	62	55	
Unit contribution (SP – VC)	118	90	80	83	
Original FO (\$)	36 000	27 000	19 200	36 000	\$118 200
Total sales (units)	2 000	1 800	1 600	2 400	
Unit overheads (F+V)	30	25	20	25	
Total overheads (\$)	60 000	45 000	32 000	60 000	197 000
New fixed overheads	38 880	29 160	20 736	38 880	<u>127 656</u>
Remainder for variable overheads					<u>\$69 344</u>

(a) Statement of profitability – original plan

Product	Platinum	Gold	Silver	Bronze	Total	
Sales quantity	2 000	1 800	1 600	2 400		
Unit contribution (\$)	118	90	80	83		
Total contribution (\$)	236 000	162 000	128 000	199 200	725 200	5
Less fixed overheads	36 000	27 000	19 200	36 000	<u>118 200</u>	5
Net profit	200 000	135 000	108 800	163 200	<u>\$607 000</u>	5of

[N.B. labels must be correct – do not accept 'sales' for 'contribution']

Or	\$	\$	\$	\$	\$	
Sales	368 000	266 400	227 200	331 200	1192 800	
V Costs	132 000	104 400	99 200	132 000	467 600	
Contribution	236 000	162 000	128 000	199 200	725 200	5
Fixed costs	36 000	27 000	19 200	36 000	118 200	5
Profit	200 000	135 000	108 800	163 200	607 000	5of

Or candidates may attempt a unit approach

Selling price	184	148	142	138		
V Cost	66	58	62	55		
Contribution	118	90	80	83		4+1*
Fixed cost	18	15	12	15		4+1*
Profit	100	75	78	68		
Total profit	200 000	135 000	108 800	163 200	607 000	5of

[* the 1 is a bonus for having all 4 correct]

[15]

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(b) Statement of quantity produced – optimum product mix

Product	Platinum	Gold	Silver	Bronze	
Ranking (contribution per unit of scarce resource) =	118/12 9.83	90/10 9	80/8 10	83/10 8.3	
Or VO as % of contribution	10.17	11.11	10	12.05	
Quantity	2 000	1 800	1 600	1 454	4of
VO/unit (\$)	12	10	8	10	
Total VO (\$)	24 000	18 000	12 800	14 544	4of
Overhead cash remaining (\$)	45 344	27 344	14 544	0	

If total variable overheads of \$69 344 shown, award 4 marks

Award **4of** for any 4 quantities provided at least one is different from given quantities.

Award **8** for correct quantities whether VO shown or not.

[8]

(c) Statement of profitability – optimum product mix

Product	Platinum	Gold	Silver	Bronze	Total	
Quantity	2 000	1 800	1 600	1 454		
Contribution/unit (\$)	118	90	80	83		
Total contribution (\$)	236 000	162 000	128 000	120 682	646 682	2*
Less fixed overheads (\$)	38 880	29 160	20 736	38 880	<u>127 656</u>	
Net profit	197 120	132 840	107 264	81 802	<u>\$519 026</u>	4+1of**

[7]

[* the **2** is for a correct total contribution of 120 682 for bronze]

[** the **4** is for correct individual totals, the **1of** for \$519 026]

[Total: 30]

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2	B	17	B
3	C	18	A
4	A	19	C
5	C	20	A
6	B	21	B
7	C	22	A
8	B	23	A
9	C	24	D
10	A	25	D
11	C	26	A
12	A	27	C
13	D	28	A
14	A	29	B
15	B	30	C

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1 (a) Profit and Loss and Appropriation Account for the year ended 30 April 2006.

	\$	\$	\$	\$	
Gross profit				1 620 000	
Provision for doubtful debts				360	1
Profit on sale of motor vehicle				<u>2 000</u>	1
				1 622 360	
less expenses					
Provision for depreciation - Motor vehicle			62 500		1
Fixtures and fittings			34 000		1
Office expenses			452 000		1
Selling & distribution expenses			509 000		1
Debenture interest			<u>6 000</u>	<u>1 063 500</u>	
Net profit				558 860	
Ordinary share dividends - interim	75 000				
final	<u>150 000</u>	225 000			1
Preference share dividends - interim	8 000				
final	<u>6 000</u>	<u>14 000</u>		239 000	1
Retained profit for the year				319 860	
Balance brought forward				<u>143 600</u>	1
Retained profit carried forward				<u>463 460</u>	1 [11]

(b) Balance Sheet at 30 April 2006

Fixed Assets	Cost	Deprec	NBV	
Premises	2 300 000		2 300 000	
Motor vehicles	500 000	437 500	62 500	1
Fixtures and fittings	<u>170 000</u>	<u>136 000</u>	<u>34 000</u>	1
	<u>2 970 000</u>	<u>573 500</u>	2 396 500	
Current Assets				
Stock	204 000			
Debtors	132 000			
less provision for doubtful debts	<u>2 640</u>	129 360		1
Cash	400			
Prepayment	<u>8 000</u>	1	341 760	
Amounts due within one year				
Creditors	116 000			
Bank	26 800			
Accrual	23 000	1		
Dividends due	156 000	2		
Debenture interest due	<u>3 000</u>	1	<u>324 800</u>	
Net Current Assets			<u>16 960</u>	1
			2 413 460	
Amounts due after one year				
6% debentures (2011)			<u>100 000</u>	1
			<u>2 313 460</u>	
Authorised and issued share capital				
1 500 000 ordinary shares of \$1 each			1 500 000	
200 000 7% preference shares of \$1 each			200 000	
Share premium		150 000		
Retained profits		<u>463 460</u>	<u>613 460</u>	1
			<u>2 313 460</u>	[13]

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- (c) (i) Current ratio = 341760:324800 = 1.05:1 1
- (ii) Liquidity ratio = 341760-204000:324800 = 0.42:1 1
- (iii) For financial security it is important that current assets are sufficient to cover current liabilities – this is just the case here. However, the liquidity ratio suggests that current assets excluding stock, which can be illiquid, should cover current liabilities – not the case here, and Peter Jordan may have problems as debts become due. 4 [6]
- Total [30]**

2 (a) (i) Updated Cash Book

	\$		\$	
Balance b/d	4 030	Electricity (DD)	1 000	1
Bank interest	<u>100</u> 1	Balance c/d	<u>3 130</u>	
	<u>4 130</u>		<u>4 130</u>	
	3 130			

(ii) Bank Reconciliation Statement at 30 April 2006

	\$	
Balance per adjusted cash book	3 130	
Add cheque not yet presented	<u>2 800</u>	1
	5 930	
Less pay-in not yet credited	<u>4 000</u>	1
Balance per Bank Statement	<u>1 930</u>	[4]

(b) (i) Restaurant Trading Account

	\$	\$	\$	\$	
Sales				108 000	
Less cost of sales					
Opening stock		7 600			
Purchases	51 000	1			
Creditors at start	<u>4 400</u>	1			
	46 600				
Creditors at end	<u>5 200</u>	1	51 800	59 400	
Closing stock			<u>9 400</u>	<u>50 000</u>	
				58 000	
Restaurant wages				<u>22 000</u>	1
Profit on restaurant				<u>36 000</u>	1 [5]

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(ii) Income and Expenditure account for the year ended 30 April 2006**INCOME**

Subscription = 72 000 + 2 000 + 1 800 – 1 400	74 400	4
Restaurant profit	36 000	1
Annual dance = 8 900 – 4 950 – 320	3 630	3
Profit on sale of equipment	2 000	1
Bank interest	<u>100</u>	1
	116 130	

EXPENDITURE

National club fees	3 000	1
Loan interest	2 200	1
Repairs and maintenance	12 400	1
Electricity	12 000	1
Restaurant wages	60 000	1
Depreciation – equipment	13 200	1
Depreciation – fixtures and fittings	600	1
Surplus	<u>103 400</u>	1
	<u>12 730</u>	1 [18]

- (c) (i)** The receipts and payments account shows no records of assets other than the bank balance and any assets bought or sold during the year. This is unsatisfactory as a club may have assets worth thousands of dollars.

- (ii)** No depreciation of fixed assets is provided for.

- (iii)** No record of liabilities other than possibly bank balance, so no way of telling if club is in debt, other than by asking treasurer.

- (iv)** No knowledge of surplus or deficit for year which would help in determining subscriptions for year etc.

Any three to maximum [3]

Total [30]

- 3 (a)** Each of the three products had a positive contribution, and the business as a whole was showing a profit. If any production line was closed then the fixed costs allocated to it would have to be split between the other two production lines and the profit would turn to a loss.

maximum [5]

- (b)** Selling price per unit = variable costs + contribution

4-drawer = 20 + 7 = \$27	1
3-drawer = 15 + 6 = \$21	1
2-drawer = 10 + 5 = \$15	1 [3]

- (c)** 4-drawer = 98 000/7 = 14 000 units = \$378 000 **2**
 3-drawer = 48 000/6 = 8 000 units = \$168 000 **2**
 2-drawer = 135 000/5 = 27 000 units = \$405 000 **2 [6]**

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(d)	4-drawer = $15\,000 \times 7 - 98\,000 = \$7\,000$	2	
	3-drawer = $6\,000 \times 6 - 48\,000 = (\$12\,000)$	2	
	2-drawer = $30\,000 \times 5 - 135\,000 = \$15\,000$	2	[6]
(e)	4-drawer: Unit VC = $\$12.6 + \$4.5 + \$3.0 = \20.1		
	Unit contribution = $\$27 - \$20.1 = \$6.9$		
	Profit = $15\,000 \times 6.9 - 98\,000 = \$5\,500$	3	
	3-drawer: Unit VC = $\$8.4 + \$4.5 + \$2.0 = \14.9		
	Unit contribution = $\$21 - \$14.9 = \$6.1$		
	Loss = $6\,000 \times 6.1 - 48\,000 = (\$11\,400)$	3	
	2-drawer: Unit VC = $\$4.2 + \$3.6 + \$2.0 = \9.8		
	Unit contribution = $\$15 - \$9.8 = \$5.2$		
	2-drawer = $30\,000 \times 5.2 - 135\,000 = \$21\,000$	3	
	Total increase = $\$5\,100$	1	[10]
			Total [30]

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2	A	17	D
3	C	18	C
4	A	19	A
5	C	20	B
6	A	21	D
7	C	22	A
8	C	23	C
9	D	24	C
10	B	25	A
11	D	26	D
12	A	27	A
13	A	28	C
14	D	29	A
15	C	30	C

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A1 (a) Aurora's Manufacturing Account for the year ended 31 March 2007

	\$000	\$000	\$000	
Stock of raw materials at 1 April 2006		110		[1]
add Purchases	450			[1]
Carriage inwards	<u>10</u>			[1]
	460	442		
less returns	<u>18</u>			[1]
		552		
less Stock of raw materials at 31 March 2007		<u>140</u>		[1]
		412		
Direct labour		400		[1]
Direct overheads		<u>60</u>		[1]
Prime Cost		872		[1]
Factory overheads				
Rent	28			[2]
Electricity	36			[2]
Insurance	36			[2]
Supervisory Salaries	65			[1]
Indirect wages	13			[1]
Cleaning	50			[1]
Provision for depreciation on machinery	<u>90</u>	<u>318</u>		[1]
		1190		
Work in progress at 1 April 2006	55			[1]
less Work in progress at 31 March 2007	<u>75</u>	<u>(20)</u>		[1]
Cost of production		1170		[1+1of]
Manufacturing profit		<u>390</u>		[1]
Transferred to Trading account		<u>1560</u>		[1of]

Marks [24]

Trading account for year ended 31 March 2007

Sales		3200	[1]
less Cost of sales			
Stock of finished goods at 1 April 2006	80		[1]
Transferred from manufacturing account	<u>1560</u>		[1of]
	1640		
less Stock of finished goods at 31 March 2007	<u>170</u>	<u>1470</u>	[1]
Gross profit		<u>1730</u>	[1+1of]

Marks [6]

[Total: 30]

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A2	Month	In Quantity	Price \$	Value \$		Out Quantity	Balance	Price \$	Value \$	
(a)	FIFO									
	February	300	25	7500	[1]		300	25	7500	
						150	150	25	3750	
	March	120	27	3240	[1]		120	27	3240	
						210	60	27	1620	
	April	240	29	6960	[1]		240	29	6960	
						205	95	29	2755	[2]

Marks [5]

(b)	LIFO									
	February	300	25	7500			300	25	7500	
						150	150	25	3750	
	March	120	27	3240			120	27	3240	
						210	60	25	1500	
	April	240	29	6960			240	29	6960	
						205	35	29	1015	
							60	25	1500	
									2515	[2]
							OR			OR
							95	25	2375	[2]

Marks [2]

(c)	AVCO									
	February	300	25	7500			300	25	7500	
						150	150	25	3750	
	March	120	27	3240			120	27	3240	
							270	25.89	6990	
						210	60	25.89	1553.33	
	April	240	29	6960			240	29	6960	
							300	28.38	8513.33	
						205	95	28.38	2695.89	[2]
	OR	660		17700		565				OR
		$\frac{-565}{95}$		/660						
		95	×	26.82					2547.73	[2]

Marks [2]

As allowances would have to be made for use of calculators which offer different answers due to decimal calculations, please accept answers which approximate, and rounding either way. Applies to AVCO only.

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	Quantity	Price \$	Value \$	Total \$	
(d) Sales	150	35	5250		[1]
	210	38	7980		[1]
	205.00	41	8405	21 635	[1]
			or		
	FIFO	LIFO	LIFO	AVCO	or AVCO
Sales	21 635	21 635	21 635	21 635	21 635
C of S					
Purchases	17 700	17 700	17 700	17 700	17 700
C/stock	<u>2 755</u>	<u>2 515</u>	<u>2 375</u>	<u>2 696</u>	<u>2 548</u>
	14 945	15 185	15 325	15 004	15 152
GP	6 690	6 450	6 310	6 631	6 483

Marks [10]

(e)	30 April 2006		30 April 2007		
Current ratio	20700/6200		16100/8500		
	3.34	:1	1.89	:1	[4]
Liquid ratio	13200/6200		9300/8500		
	2.13	:1	1.09	:1	[4]

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Marks [8]

(f)	Both current and liquid ratios are near to ideal at 30 April 2007 however net loss of \$11 400 in that year compared to net profit of \$83 500 the previous year suggests that the business is going from good to bad.	[1]
		[2]

Marks [3]

[Total: 30]

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A3 (a)

	Household	Business	Factory	
Per unit	\$	\$	\$	
Selling price	<u>100</u>	<u>120</u>	<u>160</u>	[3]
Variable costs				
Direct materials	40	50	50	
Direct labour	30	32	42	
Variable overheads	<u>10</u>	<u>15</u>	<u>20</u>	
Total variable costs	<u>80</u>	<u>97</u>	<u>112</u>	[3]

Subtract total variable costs from contribution.

OR

In total				
Sales	240 000	108 000	360 000	[3]
Total V costs	<u>192 000</u>	<u>87 300</u>	<u>252 000</u>	[3]
Total contribution	48 000	20 700	108 000	

To find unit contribution, divide by total number of units

(i)	Unit contribution	20	23	48	[3]
(ii)	As percentage of sales	20	19.17	30	[3of]

Marks [12]

(b) Fixed costs divided by unit contribution

	<u>57 600</u>	<u>27 000</u>	<u>67 500</u>	[3]
	20	23	48	[3of]
Units	2 880	1 174	1 406	[3of]
Value	\$288 000	\$140 870	\$225 000	[3of]

Marks [12]

- (c)** Under absorption costing fixed costs are allocated amongst departments but the total fixed costs will not alter if a department is closed – for example, the rent of a building remains the same even if part of it is unused. If two departments were closed then the remaining one would have to take on board their fixed costs, in this case leading to an overall loss of \$44 100. As long as a department has a positive contribution and the business is making an overall profit then the department should not be closed.
- [1]**
- [1]**
- [2]**
- [2]**

Marks [6]

[Total: 30]

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2	C	17	A
3	A	18	A
4	B	19	A
5	A	20	B
6	B	21	D
7	D	22	A
8	B	23	A
9	B	24	C
10	D	25	C
11	A	26	D
12	A	27	A
13	B	28	D
14	D	29	B
15	C	30	B

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1 (a) Trading and Profit and Loss account for the year ended 30 April 2008

	\$	\$	\$	
Sales			243 000	
Less returns			<u>2 040</u>	
			240 960	
Less cost of sales				
Stock at 1 May 2007		13 500		
Purchases	184 000			
Less returns	<u>1 980</u>			(1)
	182 020			
Add carriage in	<u>350</u>	<u>182 370</u>		(1)
		195 870		
Less stock at 30 April 2008		<u>15 100</u>	<u>180 770</u>	
Gross profit			60 190	
Discount received			1 300	
Rent receivable (2420 + 220)			2 640	(1)
Doubtful debts provision (500 – 3% × (9000-200))			<u>236</u>	(1)
			64 366	
Bad debts written off		200		
Carriage out		800		
Discount allowed		1 800		
Electricity (2100 – 40)		2 060		(1)
General expenses (9340 + 50)		9 390		(1)
Depreciation on machinery ((52000 – 15600) × 40%)		14 560		(1)
Interest due on loan ((11% × 60000)/2)		<u>3 300</u>	<u>32 110</u>	(1)
Net profit			<u><u>32 256</u></u>	

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[8]

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(b)

Balance Sheet at 30 April 2008

	\$	\$	\$	
Fixed Assets			Net Book Value	
Premises			250 000	
Machinery			<u>21 840</u>	(1)of if < 36 400
			271 840	
Current Assets				
Stock	15 100			
Debtors	8 800			must be 8800 and
Less DD Provision	264	8 536		(1)of if DDP < 500
Cash		990		
Prepayment		40		(1)
Rent receivable	<u>220</u>	24 886		(1)
Amounts due within one year				
Creditors	11 460			
Bank	8 260			(1)
Accrual	50			(1)
Interest due	<u>3 300</u>	<u>23 070</u>		(1)
Net current assets			<u>1 816</u>	(1)of
			273 656	
Amount due over one year				
Long-term loan (11%)			<u>60 000</u>	
			<u>213 656</u>	
Proprietor's interest				
Capital at 1 May 2007			200 000	(1)of
Add net profit			<u>32 256</u>	(1)
			232 256	
less drawings			<u>18 600</u>	(1)
			<u>213 656</u>	

[11]

- (c) (i) Current ratio = 24886/23070 1.08:1 (1)of
- (ii) Liquid ratio = 9786/23070 0.42:1 (1)of
- (iii) Rate of stock turnover = 180770/14300 12.64 times (1)of
- (iv) Gross profit as a percentage of sales 28.87 days 24.98% (1)of
- (v) Net profit as a percentage of sales 13.39% (1)of

(iv) and (v) denominator must be net sales i.e. not 243 000

Need suffixes.

If correct working shown disregard request for decimal places

[5]

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(d) (i) Ratios are used to compare a firm's performance with another year, or with another business of the same type. [2]

(ii) Interested parties might be:

Bank manager	Directors	Competitors
Customs and excise	Creditors	Investors/Shareholders
Employees	Debtors	NOT Stakeholders
The media (Newspapers, TV etc)		

Allow ONE group only of members of the firm

Etc.

One mark each to a maximum of

[4]

[Total: 30]

2A

	\$	\$	
	–	+	
Profit and loss balance	100 000		
Capital contribution	80 000		(1)
Sales returns	no effect		
Depreciation (240 000 + 75 000) × 40%	126 000		(2)
Interest accrued	10 000		(1)
Drawings		50 000	(1)
Stock	9 000		(1)
Goods for own use		11 000	(1)
Loan		20 000	(1)
Equipment repairs	25 000		(1)
Stock purchase	22 000		(1)
	<u>372 000</u>	<u>81 000</u>	
	<u>–81 000</u>		
	<u>291 000</u>		(1) + (1) of

[12]

2 marks for \$291 000, 1 of provided EITHER (a) no entry for sales returns or (b) entry for sales/purchases returns in BOTH columns

B (a)

Sales Ledger Control Account

Balance b/d	340 600	Balance b/d	1 960
Credit sales	295 000 (1)	Sales returns	6 480 (1)
Bank	3600	Bank	238 600 (1)
Discount allowed	200 (2)	Discount allowed	3 500 (1)
		Contra	5 000 (1)
		Bad debt	2 300 (1)
Balance c/d	<u>8 340 (1)</u>	Balance c/d	<u>389 900 (1) of</u>
			(no aliens)
	<u>647 740</u>		<u>647 740</u>
Balance b/d	389 900 (1)	Balance b/d	8 340 (1)

If Bank shown net 235 000 on credit side award (1) mark

If Discount allowed shown net 3300 on credit side award (3) marks

Do **not** award full marks for correct balances b/d as Bank may be shown as 3800 on debit side. [12]

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	GCE A/AS LEVEL – May/June 2008	9706	02

- (b) Overpayment
 Payment in advance
 Credit note issued
 Deposit received
 Etc. 1 mark each to maximum [3]

- (c) Less chance of fraud
 Less chance of errors
 Fraud or errors easier to find
 Checking easier
 Total debtors and creditors figures available
 Etc. 1 mark each to maximum [3]

[Total: 30]

3 (a)	\$	\$	
Unit selling price		1 100	(1)
Less			
Direct materials	128	(1)	
Direct wages	625	(1)	
Variable production overhead	40	(1)	
Variable sales overhead	<u>30</u>	(1)	<u>823</u>
Unit contribution		<u>277</u>	[5]

OR

Sales		8 800 000	(1)
Less			
Direct materials	1 024 000	(1)	
Direct wages	5 000 000	(1)	
Variable production overhead	320 000	(1)	
Variable sales overhead	<u>240 000</u>	(1)	<u>6 584 000</u>
Total contribution		2 216 000	/ 8 000
Unit contribution		277	[5]

OR

Total contribution = Profit + Fixed costs

1 656 000 + 640/2 + 480/2 = 2 216 000 divided by 8000 for unit contribution = 277

1 2 2

The answer 307 should be awarded (4) marks.

[5]

Page 6	Mark Scheme	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2008	9706	02

(b)	BUY IN		LEASE		EXTRA SHIFT	
	\$		\$		\$	
Sales	<u>2 200 000</u>	(1)	<u>2 200 000</u>	(1)	<u>2 200 000</u>	(1)
Less						
Buy in, lease, training	1 840 000	(1)	260 000	(1)	50 000	(1)
Direct materials			256 000	(1)	256 000	(1)
Direct wages			1 250 000	(1)	1 437 500	(2)
Variable production overhead			80 000	(1)	80 000	(1)
Variable sales overhead	<u>60 000</u>	(1)	<u>60 000</u>	(1)	<u>60 000</u>	(1)
Total variable costs	<u>1 900 000</u>	(1)	<u>1 906 000</u>	(1)	<u>1 883 500</u>	(1)
Extra profit	300 000	(1)of	294 000	(1)of	316 500	(1)of [22]
Alternative (wrong)	360 000	(4)	224 000	(7)		
answers	2 016 000	(3)				

The feasibility study is treated as a sunk cost - lose **of** mark for extra profit on leasing if feasibility cost included.

Candidates may use a mix of methods between options, e.g. use the above for option 1 and the method below for options 2 and 3. There is no problem here.

OR candidates may calculate the total rather than the additional profit and this is possibly most likely.

Sales	<u>11 000 000</u>	(1)	<u>11 000 000</u>	(1)	<u>11 000 000</u>	(1)
Direct materials	1 024 000		1 280 000	(1)	1 280 000	(1)
Direct labour	<u>5 000 000</u>		<u>6 250 000</u>	(1)	<u>6 437 500</u>	(2)
Variable production overhead	320 000		400 000	(1)	400 000	(1)
Variable sales overhead	300 000	(1)	300 000	(1)	300 000	(1)
Fixed production overhead	320 000		320 000		320 000	
Fixed sales overhead	240 000		240 000		240 000	
Buy in, Lease, Training	<u>1 840 000</u>	(1)	<u>260 000</u>	(1)	<u>50 000</u>	(1)
Total costs	<u>9 044 000</u>		<u>9 050 000</u>		<u>9 027 500</u>	
Profit	1 956 000	(1)of	1 950 000	(1)of	1 972 500	(1)of
Original profit	<u>1 656 000</u>		<u>1 656 000</u>		<u>1 656 000</u>	
Additional profit	300 000	(1)of	294 000	(1)of	316 500	(1)of [22]

OR possibly a unit approach

Selling price	<u>1100</u>	(1)	<u>1100</u>	(1)	<u>1100.00</u>	(1)
DM			128	(1)	128.00	(1)
DL			625	(1)	718.75	(2)
VPO			40	(1)	40.00	(1)
VSO	30	(1)	30	(1)	30.00	(1)
Buy in, Lease, Training	<u>920</u>	(1)	<u>130</u>	(1)	<u>25.00</u>	(1)
Total costs	<u>950</u>		<u>953</u>		<u>941.75</u>	
Unit profit	150	(1)of	147	(1)of	158.25	(1)of
× 2000 = Added profit	300 000	(1)of	294 000	(1)of	316 500	(1)of [22]

Page 7	Mark Scheme	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2008	9706	02

- (c) Introduce an evening shift (or whichever is most cost-effective) (1) of
 Advantage - no need to spend so much money on training in future years. (1)
 Disadvantage - work involved in setting this up. (1) [3]
 Or any other reasonable advantage/disadvantage.
 If candidate suggests answer not totally based on cost/profit, accept
 provided good reason given – e.g. (Advantage) buying in is simplest solution
 but (Disadvantage) can't guarantee quality.

The own figure mark cannot be given unless all three options are attempted.

[Total: 30]

There are, unfortunately, other possibilities for the three options which cannot be ignored, though they are unlikely to appear.

Candidate may use the contribution figure calculated in the 3rd version of (a).

	\$		\$		
Option 1					
8000 × 277 (from (a))			2 216 000	(1) of	
2000 × 1100			<u>2 200 000</u>	(1)	
			4 416 000		
Buy in	1 840 000	(1)			
Sales o/h	60 000	(1)			
Original profit	1 656 000				
Fixed costs	<u>560 000</u>		<u>4 116 000</u>		
			300 000	(1) of	[5]
Option 2					
Sales (1) (1) (1)			2 200 000	(1)	
less $(7144 - 560) \times 2$					
8 (1)	1 646 000				
Lease	<u>260 000</u>	(1)	<u>1 906 000</u>	(1)	
			294 000	(1)	[8]
OR					
10 000 × 277			2 770 000	(5)	
less					
Lease	260 000	(1)			
Fixed costs	560 000				
Original profit	<u>1 656 000</u>		<u>2 476 000</u>	(1)	
			294 000	(1)	[8]

The figure \$2 770 000 recognises the increase in sales, materials, variable production costs and sales overheads.

Page 8	Mark Scheme	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2008	9706	02

Option 3

Sales 2 200 000 (1)

less (1) (1) (1)

 $(7144 - 560) \times 2$

8 (1) 1 646 000

Training 50 000 (1)

Labour 187 500 (1) 1 883 500 (1)

316 500 (1)

[9]

OR

10 000 × 277 2 770 000 (5)

less

Training 50 000 (1)

Labour 187 500 (1)

Fixed costs 560 000

Original profit 1 656 000 2 453 500 (1)

316 500 (1)

[9]

Further possibilities:

Option 1

Sales 2 200 000 (1)

less purchases 1 840 000 (1) + (1)

360 000 (1)

[4]

Only omission is variable costs so award an extra 1 for assumed sub-total

Option 2

Contribution 2 770 000 (5)

less costs (560 000 + 260 000) 820 000 (1)

Profit 1 950 000 (1)

Original profit 1 656 000 1 656 000

294 000 (1)

[8]

Option 3

Contribution 2 770 000 (5)

less Variable cost 1 437 500

New contribution 1 332 500

less fixed costs 560 000

772 500

Training cost 50 000 (1)

New Profit 722 500

Additional profit (1 656 000 - 722 500) 933 500 (1)of

[7]

UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2009 question paper
for the guidance of teachers

9706 ACCOUNTING

9706/01

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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CIE is publishing the mark schemes for the May/June 2009 question papers for most IGCSE, GCE Advanced Level and Advanced Subsidiary Level syllabuses and some Ordinary Level syllabuses.



Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	01

<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	D	16	B
2	D	17	C
3	A	18	A
4	C	19	B
5	C	20	D
6	A	21	A
7	D	22	B
8	B	23	D
9	D	24	B
10	D	25	A
11	A	26	A
12	B	27	C
13	C	28	A
14	D	29	B
15	C	30	B

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Location Entry Codes



As part of CIE's continual commitment to maintaining best practice in assessment, CIE has begun to use different variants of some question papers for our most popular assessments with extremely large and widespread candidature. The question papers are closely related and the relationships between them have been thoroughly established using our assessment expertise. All versions of the paper give assessment of equal standard.

The content assessed by the examination papers and the type of questions are unchanged.

This change means that for this component there are now two variant Question Papers, Mark Schemes and Principal Examiner's Reports where previously there was only one. For any individual country, it is intended that only one variant is used. This document contains both variants which will give all Centres access to even more past examination material than is usually the case.

The diagram shows the relationship between the Question Papers, Mark Schemes and Principal Examiner's Reports.

Question Paper	Mark Scheme	Principal Examiner's Report
Introduction	Introduction	Introduction
First variant Question Paper	First variant Mark Scheme	First variant Principal Examiner's Report
Second variant Question Paper	Second variant Mark Scheme	Second variant Principal Examiner's Report

Who can I contact for further information on these changes?

Please direct any questions about this to CIE's Customer Services team at: international@cie.org.uk

UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS

GCE Advanced Subsidiary Level and GCE Advanced Level

**MARK SCHEME for the May/June 2009 question paper
for the guidance of teachers****9706 ACCOUNTING****9706/21**Paper 2 (Structured Questions – Core),
maximum raw mark 90

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	21

1 (a) Trading and Profit and Loss account for the year ended 31 March 2009

	\$	\$	
Sales			
less cost of sales		835 560	3
Opening stock	82 150		
add Purchases	<u>631 090</u>		4
	713 240		
less Closing stock	<u>76 500</u>	<u>636 740</u>	
Gross profit		198 820	1 of
Discount received		<u>19 000</u>	1
		217 820	
less Expenses			
Rent & rates	12 590		
Electricity	17 145		
Advertising	19 325		
Wages	65 100		
Sales commission	14 250		
Depreciation	<u>13 500</u>	<u>141 910</u>	1
Net profit		<u>75 910</u>	1 + 1 of [12]

(b) Balance Sheet at 31 March 2009

Fixed assets			
Premises		200 000	
Fixtures		18 000	
Vehicles		<u>22 500</u>	
		240 500	1
Current assets			
Stock	76 500		
Debtors	60 870		
Bank	17 930		
Cash	<u>510</u>	155 810	1
Current liabilities			
Creditors	<u>71 200</u>		1
Net current assets		<u>84 610</u>	
		<u>325 110</u>	
Capital at start		277 700	4
Net profit		<u>75 910</u>	1
		353 610	
Drawings		<u>28 500</u>	1
		<u>325 110</u>	

[9]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	21

(c) (i)	Profitability ratios	2008	2009
	GP ratio	19.63 %	23.79 %
	NP Ratio	5.24 %	9.08 %
	RoCE	15.48 %	23.35 %
	OR	17.20 %	27.34 %

OR Return on Equity **OR** Return on Total Assets **OR** Operating Expenses over Sales

OR Fixed Asset Turnover

Any 2 for 1 mark each

[2]

(ii) Liquidity ratios

Current ratio	1.19 :1	2.19 :1	1
Liquid ratio	0.53 :1	1.11 :1	1
Drs turnover	29.53 days	26.59 days	1

Any 2 for 1 mark each

[2]

(iii) Correct comparisons based on the two years' ratios, with a relevant conclusion.

Total of 4 marks for comparisons and 1 for conclusion based on candidate's answers.

[5]

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[Total: 30]

- 2 A (a) (i)** Without this account,
profits may be over-stated;
assets may be over-stated;
following the above, the businessman may take more as drawings than he should. [2]
- (ii)** Monitoring previous years' bad debts in general;
monitoring individual debtors' accounts. [2]
- (iii)** A bad debt should be written off when it becomes bad,
whereas a provision is set up to cover doubtful debts. [2]

Page 4	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	21

(b) (i)	Date	Details	Dr \$	Cr \$	Bal \$	
	Provision for doubtful debts account					
	2008					
	01 April	Balance b/d		8000	8000	Cr
	2009					
	31 Mar	Profit and Loss	1850		6150	Cr [3]
(ii)	Bad debts account					
	2008					
	31 May	Liew	720		720	Dr
	30 June	Uriah	1625		2345	
	2009					
	28 Feb	Sundry debtors	300		2645	
	31 Mar	Profit & Loss		2645	0	[4]
(iii)	Bad debts recovered account					
	2009					
	31 March	Khalil		3000	3000	Cr
		Profit & Loss	3000		0	[2]

Alternative presentation of (b)

(b) (i)	Provision for doubtful debts account					
	2009		2008			
	31 Mar	P & L	1850	1 Apr	Bal b/d	8000 2
		Bal c/d	<u>6150</u>			1
			<u>8000</u>		<u>8000</u>	
	2009					
			1 Apr	Bal b/d	6150	[3]
(ii)	Bad debts account					
	2008					
	31 May	Liew	720			1
	30 Jun	Uriah	1625			1
	2009					
	28 Feb	Debtors	<u>300</u>	2009		
			2645	31 Mar	P & L	<u>2645</u> 2
					<u>2645</u>	[4]
(iii)	Bad debts recovered account					
	2009					
	31 Mar	P & L	3000	2009		
				31 Mar	Khalil	3000 [2]

Page 5	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	21

B (a) Mark-up is the percentage **added** to cost to find selling price. 1

Margin is the percentage **deducted** from the selling price to find the cost price. 1

Or any other correct answer. [2]

(b)		\$	\$	
	Stock at 8 June 2009		72 200	
	add Sales	19 800		2
	Drawings	700		1
	Purchases returns	<u>510</u>	<u>21 010</u>	1
			93 210	
	less Purchases	21 200		1
	Sales returns	210		2
	Water damaged	300		2
	Out of fashion	400		1
	Sale or return	950		1
	For collection	<u>1 200</u>	<u>24 260</u>	2
	Correct valuation at 31 May 2009		<u>68 950</u>	[13]

[Total: 30]

3 (a)		\$		
	Unit selling price	80		1
	less costs			
	Direct materials	40		1
	Direct labour	8		1
	Variable overheads	10		1
	Fixed overheads	<u>11</u>	<u>69</u>	1
	Unit profit		11	
	Multiplied by	<u>150 000</u>		
	Total annual profit	<u>1 650 000</u>		1 + 1 of
				[7]
	OR			
	Total selling price	12 000 000		1
	less total costs			
	Direct materials	6 000 000		1
	Direct labour	1 200 000		1
	Variable overheads	1 500 000		1
	Fixed overheads	<u>1 650 000</u>	<u>10 350 000</u>	1
	Total annual profit	<u>1 650 000</u>		1 + 1 of
				[7]

Page 6	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	21

(b)	Normal shift		Extra shift		
	\$	\$	\$	\$	
Unit SP		75		75	2
DM	34		34		2
DL	8		10		2
VO	<u>10</u>	<u>52</u>	<u>11</u>	<u>55</u>	2
		23		20	
Units sold		150 000		50 000	
Total contribution		3 450 000		1 000 000	2
Full contribution		4 450 000			1
Fixed costs		<u>2 650 000</u>			2
Profit		1 800 000			1
Original profit		<u>1 650 000</u>			1
Additional profit		150 000			1 + 1 of [17]

- (c)
- 1 Are extra workers available?
 - 2 Can new workers be trained?
 - 3 Is it worth training workers for what might be a one-off situation?
 - 4 There may be additional costs of transport and administration to be considered.
 - 5 Additional maintenance of equipment?
 - 6 Can quality be maintained?
- Etc

Any three answers award 2 marks each to a maximum

[6]

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[Total: 30]

UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS

GCE Advanced Subsidiary Level and GCE Advanced Level

**MARK SCHEME for the May/June 2009 question paper
for the guidance of teachers****9706 ACCOUNTING****9706/22**Paper 2 (Structured Questions – Core),
maximum raw mark 90

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	22

1 (a) Trading and Profit and Loss account for the year ended 31 March 2009

	\$	\$	
Sales			
less cost of sales		835 560	3
Opening stock	82 150		
add Purchases	<u>631 090</u>		4
	713 240		
less Closing stock	<u>76 500</u>	<u>636 740</u>	
Gross profit		198 820	1 of
Discount received		<u>19 000</u>	1
		217 820	
less Expenses			
Rent & rates	12 590		
Electricity	17 145		
Advertising	19 325		
Wages	65 100		
Sales commission	14 250		
Depreciation	<u>13 500</u>	<u>141 910</u>	1
Net profit		<u>75 910</u>	1 + 1 of [12]

(b) Balance Sheet at 31 March 2009

	\$	\$	\$	
Fixed assets				
Premises			200 000	
Fixtures			18 000	
Vehicles			<u>22 500</u>	
			240 500	1
Current assets				
Stock	76 500			
Debtors	60 870			
Bank	17 930			
Cash	<u>510</u>	155 810		1
Current liabilities				
Creditors		<u>71 200</u>		1
Net current assets			<u>84 610</u>	
			<u>325 110</u>	
Capital at start			277 700	4
Net profit			<u>75 910</u>	1
			353 610	
Drawings			<u>28 500</u>	1
			<u>325 110</u>	

[9]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	22

(c) (i)	Profitability ratios	2008	2009
	GP ratio	19.63 %	23.79 %
	NP Ratio	5.24 %	9.08 %
	RoCE	15.48 %	23.35 %
	OR	17.20 %	27.34 %

OR Return on Equity **OR** Return on Total Assets **OR** Operating Expenses over Sales

OR Fixed Asset Turnover

Any 2 for 1 mark each

[2]

(ii) Liquidity ratios

Current ratio	1.19 :1	2.19 :1	1
Liquid ratio	0.53 :1	1.11 :1	1
Drs turnover	29.53 days	26.59 days	1

Any 2 for 1 mark each

[2]

(iii) Correct comparisons based on the two years' ratios, with a relevant conclusion.

Total of 4 marks for comparisons and 1 for conclusion based on candidate's answers.

[5]

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[Total: 30]

- 2 A (a) (i)** Without this account,
profits may be over-stated;
assets may be over-stated;
following the above, the businessman may take more as drawings than he should. [2]
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monitoring individual debtors' accounts. [2]
- (iii)** A bad debt should be written off when it becomes bad,
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Page 4	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	22

(b) (i)	Date	Details	Dr \$	Cr \$	Bal \$	
		Provision for doubtful debts account				
	2008					
	01 April	Balance b/d		8000	8000	Cr
	2009					
	31 Mar	Profit and Loss	1850		6150	Cr [3]
(ii)		Bad debts account				
	2008					
	31 May	Liew	720		720	Dr
	30 June	Uriah	1625		2345	
	2009					
	28 Feb	Sundry debtors	300		2645	
	31 Mar	Profit & Loss		2645	0	[4]
(iii)		Bad debts recovered account				
	2009					
	31 March	Khalil		3000	3000	Cr
		Profit & Loss	3000		0	[2]

Alternative presentation of (b)

(b) (i)	Provision for doubtful debts account					
	2009			2008		
	31 Mar	P & L	1850	1 Apr	Bal b/d	8000 2
		Bal c/d	<u>6150</u>			1
			<u>8000</u>			
				2009		
				1 Apr	Bal b/d	6150 [3]
(ii)	Bad debts account					
	2008					
	31 May	Liew	720			1
	30 Jun	Uriah	1625			1
	2009			2009		
	28 Feb	Debtors	<u>300</u>	31 Mar	P & L	<u>2645</u> 2
			2645			2645 [4]
(iii)	Bad debts recovered account					
	2009			2009		
	31 Mar	P & L	3000	31 Mar	Khalil	3000 [2]

Page 5	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	22

B (a) Mark-up is the percentage **added** to cost to find selling price. 1

Margin is the percentage **deducted** from the selling price to find the cost price. 1

Or any other correct answer. [2]

(b)		\$	\$	
	Stock at 8 June 2009		72 200	
	add Sales	19 800		2
	Drawings	700		1
	Purchases returns	<u>510</u>	<u>21 010</u>	1
			93 210	
	less Purchases	21 200		1
	Sales returns	210		2
	Water damaged	300		2
	Out of fashion	400		1
	Sale or return	950		1
	For collection	<u>1 200</u>	<u>24 260</u>	2
	Correct valuation at 31 May 2009		<u>68 950</u>	[13]

[Total: 30]

3 (a) (i) Break-even in units $\frac{240\,000\text{ (1)}}{12\text{ (1)} - 10\text{ (1)}} = 120\,000\text{ units (1)}$

Break-even in sales value = $120\,000 \times \$12\text{ (1)} = \$1\,440\,000\text{ (1of)}$ [6]

(ii)	\$	
Selling price	12	(1)
Variable costs	<u>10</u>	(1)
Contribution per unit	<u>2</u>	
Number of units	<u>400 000</u>	
Total contribution	800 000	
Fixed costs	240 000	(1)
Profit	560 000	(1)

[4]

(iii) Margin of safety in units = $400\,000\text{ (1)} - 120\,000 = 280\,000\text{ units (1of)}$

As a percentage of sales = $\frac{280\,000}{400\,000}\text{ (1of)} = 70\%\text{ (1of)}$ [4]

Page 6	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2009	9706	22

(b)	Plates	Cups	Saucers
	\$	\$	\$
Selling price	12	18	26
Variable costs	10	15	20
Unit contribution	2	3 (1)	6 (1)
Number of units	400 000 (1)	100 000 (1)	360 000 (1)
Total contribution per product	800 000 (1)	300 000 (1)	360 000 (1)
	Total contribution all 3 products		1 460 000 (1of)
	less Fixed costs		480 000 (1)
	Total profit		980 000 (1) [10]

(c) Additional employment available

Increased pollution

Work for local suppliers

Training for new employees

Other suitable answers

Any three appropriate answers for 2 marks each

[6]

[Total: 30]

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UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2010 question paper
for the guidance of teachers

9706 ACCOUNTING

9706/11

Paper 11 (Multiple Choice – Core), maximum raw mark 30

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2010	9706	11

<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	A	16	C
2	D	17	C
3	B	18	B
4	C	19	A
5	A	20	A
6	D	21	C
7	B	22	B
8	B	23	C
9	D	24	D
10	A	25	D
11	D	26	C
12	C	27	A
13	B	28	C
14	C	29	D
15	C	30	D

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9706/12

Paper 12 (Multiple Choice – Core), maximum raw mark 30

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
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<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	D	16	C
2	B	17	B
3	C	18	A
4	A	19	A
5	D	20	C
6	B	21	B
7	B	22	C
8	D	23	D
9	A	24	D
10	D	25	C
11	C	26	A
12	B	27	C
13	C	28	D
14	C	29	D
15	C	30	A

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GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2010 question paper
for the guidance of teachers

9706 ACCOUNTING

9706/13

Paper 13 (Multiple Choice – Core), maximum raw mark 30

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE A/AS LEVEL – May/June 2010	9706	13

<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	B	16	B
2	C	17	A
3	A	18	A
4	D	19	C
5	B	20	B
6	B	21	C
7	D	22	D
8	A	23	D
9	D	24	C
10	C	25	A
11	B	26	C
12	C	27	D
13	C	28	D
14	C	29	A
15	C	30	D

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UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2010 question paper
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9706 ACCOUNTING

9706/21

Paper 21 (Structured Questions (Core)),
maximum raw mark 90

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2010	9706	21

- 1 (a) Income statement (Trading and Profit and Loss Account)
for the year ended 30 April 2010

	\$000	\$000	
Revenue (sales)		1600	1
Cost of sales			
Inventory (stock) at 1 May 2009	124		1
Ordinary goods purchased (Purchases)	<u>946</u>		1
	1070		
Inventory (stock) at 30 April 2010	<u>219</u>	<u>851</u>	1
Gross Profit		749	1of
Operating expenses:			
Wages	172		1
Distribution expenses	48		1
Business rates	50		1
Insurance	28		1
Advertising	79		1
Depreciation			
Buildings (Property)	30		2of see
Warehouse fittings	35		3of below
Loss on sale	1	<u>443</u>	1
Profit from operations (Operating profit)		<u>306</u>	1of
Loan interest		<u>12</u>	1
Profit for the year (Net profit)		<u>294</u>	1of

[19]

	\$000	\$000	
Workings for depreciation:	Cost	Depn	
Balance on Warehouse fittings per trial balance	348	197	
Less cost of fittings sold	<u>52</u>	<u>41</u>	Marks
	296	156	for
Depreciation for year = $(296 - 156) \times 25\% =$	2	<u>35</u>	dep'n
Total depreciation for balance sheet		<u>191</u>	
Balance on Property (buildings) per trial balance	1490	320	
Add back per note (ii)	<u>10</u>		
	1500		
Depreciation for year = $1500 \times 2\%$	1	<u>30</u>	
Total depreciation for balance sheet		<u>350</u>	

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2010	9706	21

(b)

Balance Sheet at 30 April 2010

	\$000 Cost	\$000 Dep'n	\$000 NBV	
Assets				
Non-current (fixed) assets				
Property (Buildings)	1500	350	1150	1
Warehouse fittings	<u>296</u>	<u>191</u>	<u>105</u>	1
	<u>1796</u>	<u>541</u>	1255	1 of
Current Assets				
Stock		219		1
Trade receivables (debtors)		360		
Other receivables		2		1
Cash and cash equivalents (bank)		<u>48</u>	<u>629</u>	
Total assets			<u>1884</u>	
Equity and liabilities				
Equity:				
Capital at 1 May 2009			1400	
Net profit			<u>294</u>	1 of
			1694	
Drawings			<u>25</u>	1
			1669	
Current liabilities				
Trade payables (creditors)		92		
Other payables (accruals) (12 + 5 + 6)		<u>23</u>	115	3
Non-current liabilities				
12% Loan repayable 2015			<u>100</u>	1
			<u>1884</u>	

[11]

[Total: 30]

Page 4	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2010	9706	21

- 2 (a) (ii) $\frac{\text{Net profit}}{\text{Sales}} \times 100 = \frac{45\,000}{375\,000} \times 100 = 12\%$
- (iii) $\frac{\text{Net profit}}{\text{Capital}} \times 100 = \frac{45\,000}{450\,000} \times 100 = 10\%$
- (iv) $\frac{\text{Net profit}}{\text{Total Assets}} \times 100 = \frac{45\,000}{480\,000} \times 100 = 9.40\%$
- (v) $\frac{\text{Current Assets}}{\text{Current Liabilities}} = \frac{52\,000}{30\,000} = 1.7:1$
- (vi) $\frac{\text{Current Assets} - \text{Stock}}{\text{Current Liabilities}} = \frac{24\,000}{30\,000} = 0.8:1$
- (vii) $\frac{\text{Debtors}}{\text{Sales}} \times 365 = \frac{22\,500}{375\,000} \times 365 = 22 \text{ days (or 21.9)}$
- (viii) $\frac{\text{Creditors}}{\text{Purchases}} \times 365 = \frac{30\,000}{281\,250} \times 365 = 39 \text{ days (or 38.9)}$
- (ix) $\frac{\text{Cost of Goods Sold}}{\text{Average Stock}} = \frac{285\,250}{30\,000} = 9.5 \text{ times}$

2 marks each to a total of 16

1 mark for correct formula or working or 2 for correct answer.

[16]

(b) Chikkadea

[2]

- (c) C's gross profit margin shows that she makes more gross profit for every dollar of sales.
 C's net profit margin shows that she makes more net profit for every dollar of sales.
 C's return on total assets shows that for every dollar's worth of total assets in the business she receives a better return than D does.
 C's return on capital employed shows that for every dollar she has invested in the business she receives more profit in return.
 C's current ratio shows that she is more able to pay her short term debts.
 C's liquid ratio shows that she is more able to pay her immediate debts.
 C's debtors' turnover shows that she collects debt faster so that cash becomes available sooner.
 C's creditors' turnover shows that she is given longer to pay her debts and has more time to make use of her creditors' cash.
 C's inventory return rate (rate of stockturn) shows that she sells her goods faster and should therefore make her profits faster.

Any **four** of the above answers for a maximum of 3 marks each.

[12]

[Total: 30]

Page 5	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2010	9706	21

3 (a)

Marginal costing

	\$	
Sales (365 × \$34.00)	<u>12 410</u>	2
Cost of production		
Direct material 380 × (1.00 + 3.00 + 7.00)	4 180	2
Direct labour (380 ÷ 4 × 8)	760	2
Variable overhead (380 ÷ 4 × 14)	<u>1 330</u>	2
	6 270	
less stock increase (15 × 16.50)	<u>248</u>	4
	6 023	
add sales commission 365 × 1	<u>365</u>	1
	<u>6 388</u>	
Contribution	6 023	1
less fixed factory overhead	3 040	
less fixed admin expenses	1 250	
Net profit	<u>1 733</u>	1

Alternative methods

Marginal costing

	\$	
Sales	12 410	2
Cost of sales		
Prod costs	6 270	W1
Clos stock	<u>248</u>	W2
	<u>6 022</u>	4
	6 388	
Commission	<u>365</u>	1
Contribution	6 023	1
Fixed costs	<u>4 290</u>	1
Net profit	<u>1 733</u>	1

[16]

[16]

(b) Absorption costing

	\$	
Sales	<u>12 410</u>	1
Cost of production		
Direct material	4 180	
Direct labour	760	1
Variable overhead	<u>1 330</u>	
Fixed overhead (380 × 3040 ÷ 380)	<u>3 040</u>	2
	9 310	
less closing stock (15 × (11 + 2 + 3.5 + 8))	<u>368</u>	3
Production cost of sales	<u>8 943</u>	
Gross profit	3 468	1
less sales commission	365	
Less fixed admin expenses	1 250	
Net profit	<u>1 853</u>	1

[10]

Absorption costing

	\$	
Sales	12 410	1
Cost of sales		
Prod costs	9 310	W3
Clos stock	<u>368</u>	W4
	<u>8 943</u>	3
Gross Profit	3 468	1
Commission	365	
Admin	<u>1 250</u>	1
Net profit	<u>1 853</u>	1

[10]

(c) Reconciliation of profit

Absorption costing profit	1 853	
Marginal costing profit	<u>1 733</u>	
Difference	<u>120</u>	1

Being value of closing stock 15 units 1 @ £8 1, the fixed factory overhead 1 is not included in marginal costing. [4]

The alternative methods use the following workings:

W1	380(1.00 + 3.00 + 7.00 + 2.00 + 3.50)	6270
W2	15(1.00 + 3.00 + 7.00 + 2.00 + 3.50)	247.5 (rounded to 248)
W3	380(1.00 + 3.00 + 7.00 + 2.00 + 3.50 + 8.00)	9310
W4	15(1.00 + 3.00 + 7.00 + 2.00 + 3.50 + 8.00)	367.5 (rounded to 368)

[Total: 30]

UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2010 question paper
for the guidance of teachers

9706 ACCOUNTING

9706/22

Paper 22 (Structured Questions (Core)),
maximum raw mark 90

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2010	9706	22

1 (a) Manufacturing Account for the year ended 30 April 2010

	\$000	\$000	
Raw materials			
Stock at 1 May 2009		164	1
Purchases		<u>2628</u>	1
		2792	
Stock at 30 April 2010		<u>202</u>	1
Cost of raw materials consumed		2590	
Manufacturing wages		<u>520</u>	1
Prime cost		3110	
Factory overheads			
Factory expenses	432		1
Factory depreciation	<u>700</u>	<u>1132</u>	1
		4242	
Work in progress			
Stock at 1 May 2009	146		1
Stock at 30 April 2010	<u>128</u>	<u>18</u>	1
Factory cost of production		<u>4260</u>	

[8]

(b) Income Statement (Trading and Profit and Loss Account)
for year ended 30 April 2010

	\$000	\$000	
Sales		5684	1
Stock of finished goods at 1 May 2009	292		
Cost of production	<u>4260</u>		
	4552		
Inventory (stock) of finished goods at 30 April 2010	<u>252</u>	<u>4300</u>	1
Gross profit		1384	
Reduction in provision for doubtful debts	6		1
Income from rent	<u>48</u>	<u>54</u>	1
		1438	
Depreciation	238		1
Bank charges	12		1
Bank interest	38		1
Office expenses	348		1
Salaries	222		1
Sales expenses	248		1
Bad debt written off	<u>14</u>	<u>1120</u>	1
Net profit		<u>318</u>	

[11]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2010	9706	22

(c)

Balance Sheet at 30 April 2010

		\$000	\$000	\$000	
		Cost	Deprec	NBV	
Non-current (fixed) assets					
Factory		2800	1800	1000	2
Office		<u>952</u>	<u>618</u>	<u>334</u>	2
		<u>3752</u>	<u>2418</u>	1334	
Current assets					
Inventories (stocks)					
Raw materials		202			
Finished goods		252			
Work in progress		<u>128</u>			
		582			1
Trade receivables	466				1
prov for d debts	<u>10</u>	<u>456</u>	1038		1
Current Liabilities					
Trade payables		426			1
Bank		<u>290</u>	<u>716</u>	<u>322</u>	1
				<u>1656</u>	
Capital at 1 May 2009				1338	1
Net profit				<u>318</u>	1
				<u>1656</u>	

[11]

[Total: 30]

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Page 4	Mark Scheme: Teachers' version	Syllabus	Paper
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2 Data

Non-current (fixed) assets

Machinery

Motor
Vehicles

	\$000	\$000
Cost 1 May 2008	4200	3200
Additions during year	1200	800
Less disposals during year	<u>-700</u>	<u>-1000</u>
Cost 30 April 2009	<u>4700</u>	<u>3000</u>
Depreciation balance at 1 May 2008	1560	840
Add charge for year	470	750
Less on disposals for year	<u>-520</u>	<u>-800</u>
Depreciation balance at 30 April 2009	<u>1510</u>	<u>790</u>

Percentage depreciation

Machinery	$\frac{470 \times 100}{4700}$	10%
Motor vehicles	$\frac{750 \times 100}{3000}$	25%

(a) (i) Disposal accounts

Machinery

	\$000		\$000
Cost	1	400	
			Depn 4 years
			160
			1
			Cash
			200
			1
			Loss
			<u>40</u>
			1of
		<u>400</u>	<u>400</u>

Vehicles (item 2)

Cost	1	400	Depn 3 years	300	1
Profit	1of	<u>20</u>	Part exch	<u>120</u>	1
		<u>420</u>		<u>420</u>	

Vehicles (item 3)

Cost	1	360	Depn 1 year	90	1
			Bank	210	1
			Loss	<u>60</u>	1of
		<u>360</u>		<u>360</u>	

[12]

DOES NOT NEED TO BE IN THE FORM OF ACCOUNTS

(ii) Non-current (fixed) asset schedule

Machinery

Motor
Vehicles

	\$000	\$000
Cost at 1 May 2010	4700	3000
Additions during year	1	900
		840
		1
Less disposals during year	1	<u>-400</u>
		<u>-760</u>
		1
Cost at 30 April 2011	<u>5200</u>	<u>3080</u>
Depreciation at 1 May 2010	1510	790
Add charge for year	1of	520
		770
		1of
Less on disposals during year	1of	<u>-160</u>
		<u>-390</u>
		1of
	<u>1870</u>	<u>1170</u>

[8]

Page 5	Mark Scheme: Teachers' version	Syllabus	Paper
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- (b) (i) 1 Wear and tear
2 Obsolescence
3 Time
4 Depletion
No marks for methods. Any three correct for (3) [3]
- (ii) 1 Machinery, vehicles
2 Computers, any technological equipment
3 Lease
4 Quarry, oil well etc.
Any three correct for (3) [3]
- (c) 1 Cost or Market value
2 Useful life
3 Residual value at end of useful life
4 Expected length of ownership
5 Rate of usage
6 Method of depreciation
7 Type of asset
8 Machine hours
Any correct 4 for (4) [4]

[Total: 30]

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Page 6	Mark Scheme: Teachers' version	Syllabus	Paper
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- 3 (a) (i) The break-even point is the level of activity at which the business makes neither a profit nor a loss – i.e. total contribution = total fixed costs. (accept a relevant formula) [2]

- (ii) The margin of safety is the distance between the break-even point and the expected level of activity. It is the amount by which actual activity can fall short of expected activity before a loss is incurred. [2]
[4]

DATA	Sales	460 000
	Variable costs	299 000
	Fixed costs	90 000

(b) $\frac{\text{Sales} - \text{variable costs}}{\text{Sales}} \times 100$ $\frac{460 - 299}{460} \times 100$ 35% [4]
1of

(c) $\frac{\text{Fixed costs}}{\text{c/s ratio}} \times 100$ $90\,000 \times \frac{100}{35}$ \$257 143 [3]
1of

(d) $(\text{Fixed costs} + \text{profit}) \times \frac{100}{\text{c/s ratio}}$ $(90\,000 + 100\,000) \times \frac{100}{35}$ \$542 857 [4]
1of

(e) $\text{Sales} \times \text{c/s ratio} - \text{fixed costs}$ $(375\,000 \times \frac{35}{100}) - 90\,000$ \$41 250 [4]
1of

OR $375\,000 - (.65 \times 375\,000 + 90\,000)$ \$41 250
1 1of 1 1of

Page 7	Mark Scheme: Teachers' version	Syllabus	Paper
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(f) Revised contribution = sales - 5% - variable costs

$$\begin{array}{rcll}
 460\,000 - 23\,000 - 299\,000 & & \$138\,000 \\
 \mathbf{1} & \mathbf{1} & \mathbf{1} & \mathbf{1of}
 \end{array}$$

$$\text{Revised c/s ratio} = \frac{\text{revised contribution}}{\text{new sales}} \times 100$$

$$\begin{array}{rcll}
 \mathbf{1of} & & & \\
 \$138\,000 \times 100 & & & \\
 \hline
 460\,000 \times 0.95 & & 31.57895\% & \\
 \mathbf{1} & \mathbf{1} & &
 \end{array}$$

$$\text{Fixed costs} + \text{profit} \times \frac{100}{\text{c/s ratio}}$$

$$\begin{array}{rcll}
 \mathbf{1} & \mathbf{1} & & \\
 = (90\,000 + 80\,000) \times \frac{100}{31.57895} & & \$538\,333 & \\
 \mathbf{1of} & & \mathbf{1of} &
 \end{array}$$

Accept answers between \$531 250 and \$548 387 – answer depends on number of decimal places revised c/s ratio is taken to. **[11]**

ALTERNATIVE METHODS ACCEPTABLE THROUGHOUT

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[Total: 30]

UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2010 question paper
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9706 ACCOUNTING

9706/23

Paper 23 (Structured Questions (Core)),
maximum raw mark 90

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2010	9706	23

1 WORKINGS**1 Calculation for trade receivables (debtors)**

	\$		\$	
Bal b/d	46 400	Bank	424 000	
Sales	<u>393 400</u>	Trade rec.	<u>15 800</u>	1of
	439 800		439 800	(awarded in (d))

2 Calculation of opening capital

	\$	\$	
	Dr	Cr	
Trade payables (creditors)		29 200	
Bank		15 000	
Trade receivables (debtors)	46 400		
Inventory (stock)	24 400		
Machinery at net book value	206 400		
Capital		<u>233 000</u>	1 + 1of
	<u>277 200</u>	277 200	(awarded in (d))

3 Calculation of depreciation

Machinery at NBV 30/04/09		206 400	1
add machinery purchased		<u>30 400</u>	1
		236 800	
less NBV of Machinery sold	5 600		1
Machinery at NBV 30/04/10	<u>216 000</u>	<u>221 600</u>	1
		15 200	(awarded in (c))

(a) Calculation of ordinary goods purchased for the year

	\$	
Ordinary goods purchased for cash	228 000	1
less trade payables at start	<u>29 200</u>	1
	198 800	
add trade payables at end	<u>32 200</u>	1
	231 000	

[3]**(b) Calculation for sales for the year**

Cost of sales		
Opening inventory (stock)	24 400	1
Ordinary goods purchased	<u>231 000</u>	1of
	255 400	
Less closing inventory (stock)	<u>30 600</u>	1
	<u>224 800</u>	1
Sales = 224 800 × 1.75 (mark-up)	393 400	1

[5]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2010	9706	23

- (c) Income statement (trading and profit and loss account)
for the year ended 30 April 2010

	\$	\$	
Sales		393 400	1of
cost of sales		<u>224 800</u>	
Gross profit		168 600	
Rent (24 200 – 6200)	18 000		2
Insurance (14 200 – 3400)	10 800		2
Wages (104 200 – 28 000)	76 200		2
Postage	800		1
Electricity	8 400		1
Sundries	4 200		1
Depreciation	15 200		3 + 1of
Loss on disposal (5600 – 1000)	4 600	<u>138 200</u>	2
Profit for the year (net profit)		<u><u>30 400</u></u>	[16]

- (d) Balance Sheet at 30 April 2010

	\$	\$	\$	
Non-current (fixed) assets				
Machinery at net book value			216 000	
Current assets				
Inventory (stock)	30 600			
Trade receivables (drs)	15 800			1
Prepayments	<u>9 600</u>	56 000		
Current liabilities				
Trade payables (crs)	32 200			
Bank	<u>5 400</u>	<u>37 600</u>	<u>18 400</u>	1
			<u><u>234 400</u></u>	
Capital at 1 May 2009			233 000	1 + 1of*
Profit for year (net profit)			<u>30 400</u>	1of
			263 400	
Drawings (28 000 + 1000)			<u>29 000</u>	1
			<u><u>234 400</u></u>	[6]

* If capital is calculated as a residual value within the balance sheet, award **1of** if wrong value but correctly calculated.

[Total: 30]

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2 (a) Sales Ledger Control Account

	\$			\$	
Balance 1 April 2009	29 040	1	Sales returns	9 878	1
Sales	499 892	1	Bank	462 680	1
Bank (dishonoured cheque)	662	1	Discount allowed	21 404	1
			Bad debts	9 510	1
			Contra	1 153	1
			Balance 31 Mar 2010	<u>24 969</u>	1
	<u>529 594</u>			<u>529 594</u>	
Balance 1 April 2010	24 969	1 of			[10]

(b) (i) Amended sales ledger control account

	\$			\$	
Balance b/d	24 969		Credit note corrected	840	1
Dis all'd overstated	310	1	Debit bal transferred		
Sales omitted	998	1	to purchases ledger	698	1
Extra sales	<u>3 856</u>	1	Balance c/d	<u>28 595</u>	1
	<u>30 133</u>			<u>30 133</u>	
Bal b/d	28 595				[6]

OR

If candidate draws up a **new** as opposed to an **amended** SLC account, accept as follows.

	\$			\$	
Balance	29 040		Cr note corrected	420	
Cr sales	499 892				
Sales omitted	998	1			
Extra sales	3 856	1			
			Sales returns	9 878	
			Cr note corrected	420	
Bank (dis cheque)	662		Bank	462 680	
Dis all overstated	310	1	Dis allowed	21 404	
			Bad debts	9 510	
			Contra	1 153	
			Contra	698	1
			Balance	28 595	1
	534 758			534 758	[6]

(ii)	\$	\$	\$	
Sales ledger total	add	less	26 845	
Sales invoice omitted	998			1
Balance omitted	2 102			1
Entry omitted	816			1
Balance understated	<u>200</u>		<u>4 116</u>	1
			30 961	
Credit note corrected		840		1
Bankrupt		896		1
Entry omitted		<u>630</u>	<u>2 366</u>	1
			<u>28 595</u>	1

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- (c) Minimize fraud/make fraud easier to find.
 Minimize time taken to find errors/make errors easier to find.
 Figures for total creditors/debtors easily available.
 Sectional ledgers make checking easier.
 Control accounts not handled by sales/purchases ledger clerk.

Any **three** answers for **2** marks each.

[6]

[Total: 30]

3 DATA

	Cabinet 1	Cabinet 2	Cabinet 3
Variable cost	400	240	220
Fixed cost	8 000 000	36 000 000	79 200 000
Selling price	500	480	520

ANSWERS

(a)

(i)

$$\begin{array}{r} 1 \quad 36\,000\,000 \\ 2 \quad 400 - 240 \\ \hline 225\,000 \end{array}$$

(ii)

$$\begin{array}{r} 1 \quad 79\,200\,000 \\ 2 \quad 400 - 220 \\ \hline 440\,000 \end{array}$$

[6]

(b) Difference in fixed costs divided by difference in unit contribution

$$\frac{\begin{array}{r} 1 \quad 79\,200\,000 - 36\,000\,000 \\ 1 \quad \hline 43\,200\,000 \end{array}}{\begin{array}{r} 1 \quad 520 - 220 \\ 1 \quad \hline 300 \end{array}} = \frac{43\,200\,000}{300} = 144\,000$$

[6]

(c)

	Cabinet 1	Cabinet 2	Cabinet 3
Units			
(i) 200 000 × (500 – 400) – 8M	× (480 – 240) – 44m	× (520 – 220) – 87.2m	
= \$12 000 000	= \$4 000 000	= \$–27 200 000	1 each max 3
(ii) 250 000 × (500 – 400) – 8M	× (480 – 240) – 44m	× (520 – 220) – 87.2m	
= \$17 000 000	= \$16 000 000	= \$–12 200 000	1 each max 3
(iii) 300 000 × (500 – 400) – 8M	× (480 – 240) – 44m	× (520 – 220) – 87.2m	
= \$22 000 000	= \$28 000 000	= \$2 800 000	1 each max 3

[9]

(d) Extra fixed cost divided by (unit contribution on cabinet 2 less contribution on cabinet 1)

$$\frac{\begin{array}{r} 1 \quad 36\,000\,000 \\ 1 \quad \hline 36\,000\,000 \end{array}}{\begin{array}{r} 1 \quad 480 - 240 \\ 1 \quad \hline 240 \end{array}} = 150\,000$$

[5]

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- (e) Unit selling price remains constant.
Unit variable costs remain constant.
Sales mix remains constant.
Total fixed costs do not change.
There are no semi-variable costs.
All production is sold.

Any **four** correct for **1** mark each.

[4]

[Total: 30]

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9706/11

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	D	16	C
2	D	17	C
3	C	18	C
4	B	19	B
5	D	20	D
6	A	21	C
7	D	22	B
8	A	23	D
9	A	24	A
10	C	25	A
11	C	26	A
12	C	27	C
13	A	28	D
14	C	29	B
15	C	30	A

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9706/12

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<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	D	16	C
2	A	17	C
3	D	18	B
4	A	19	D
5	A	20	C
6	C	21	C
7	C	22	A
8	C	23	A
9	C	24	A
10	D	25	C
11	D	26	D
12	C	27	B
13	B	28	A
14	A	29	B
15	C	30	D

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9706/13

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
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<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	A	16	C
2	D	17	C
3	D	18	C
4	C	19	C
5	B	20	B
6	D	21	D
7	A	22	C
8	D	23	B
9	A	24	D
10	A	25	A
11	C	26	A
12	C	27	D
13	C	28	C
14	A	29	A
15	C	30	B

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9706/21

Paper 2 (Structured Questions (Core)),
maximum raw mark 90

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
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1 (a) Current accounts

	Henry \$	Robin \$		Henry \$	Robin \$	
Balance b/d	6 600	–	Balance b/d		1 000	
	1	1		1	1	
Drawings	12 000	8 000	Interest on capital	9 600	6 400	
	1	1		1	1	
Int drawings	600	400	Salary	5 000	4 000	
				1	2	
	1	2	Share of profit	15 000	10 000	
Balance c/d	<u>10 400</u>	<u>13 000</u>				
	<u>\$29 600</u>	<u>\$21 400</u>		<u>\$29 600</u>	<u>\$21 400</u>	
			Balances b/d	10 400	13 000	[14]

(b) Net profit for the year

	Henry \$	Robin \$	Total \$	
ADD				
Share of profit	15 000	10 000	25 000	2
Salary	5 000	4 000	9 000	2
Interest on capital	9 600	6 400	16 000	2
LESS				
Interest on drawings	600	400	–1 000	2
Net profit			49 000	

OR

$$\text{OC} + \text{CC} + \text{DRAWINGS} = \$5\,600 + 23\,400 + 20\,000 = \$49\,000 \quad [8]$$

(c) The advantages are:

- More capital is available
- Different partners may have different skills that are beneficial to the business
- The management of the business can be shared
 - The business is more efficient
 - There are more ideas
 - The responsibility is shared, so less stress
- Losses can be shared

2 marks for each valid comment.

[8]

[Total: 30]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2011	9706	21

2 (a) Café income statement (trading and profit and loss account) for the year ended 30 April 2011

	\$	\$	
Revenue (sales)		90 000	1
Cost of sales			
Inventory (1 May 2010)	6 500	1	
Purchases	<u>36 000</u>	1	
	42 500		
Inventory (30 April 2011)	<u>4 800</u>	1	
	37 700		
Add Direct wages (28 800 + 4000 – 500)	32 300	2	<u>70 000</u>
Gross profit		20 000	
LESS			
Overheads			
Heating and lighting (40% × 18 000)	7 200	1	
Rent (40% × 21 000)	<u>8 400</u>	1	<u>15 600</u>
Profit for the year (net profit)		<u>\$4 400</u>	[8]

(b) Income and Expenditure account for the year ended 30 April 2011

	\$	\$	
Profit on café	4 400	10	
Subscriptions			
(34 000 – 2 200 + 3 600 + 5 000 – 3 500)	36 900	5	
Donations	450	1	
Ticket sales	<u>14 560</u>	1	56 310
Rent (60% × 21 000)	12 600	1	
Heating and lighting (60% × 18 000)	10 800	1	
Depreciation of equipment	10 400	2	
Interest on loan	<u>1 000</u>	2	<u>34 800</u>
Surplus income/expenditure		<u>\$21 510</u>	[14]

Page 4	Mark Scheme: Teachers' version	Syllabus	Paper
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(c) Balance Sheet at 30 April 2011

	\$	\$	\$
Non-current (fixed) assets	<u>Cost</u>	<u>Depreciation</u>	<u>NBV</u>
Equipment	104 000	14 400	89 600 1
Current Assets			
Inventory	4 800		
Subscriptions in arrears	3 600		
Bank	<u>4 010</u>		
		12 410 1	
Current liabilities			
Subscriptions prepaid	3 500		
Loan interest	1 000		
Wages accrued	<u>4 000</u>	<u>8 500</u> 1	
Net current assets			<u>3 910</u>
			93 510
Non-current liabilities			
Loan			<u>20 000</u> 1
Net assets			<u>73 510</u>
Accumulated fund		52 000 3	
ADD Surplus / E		<u>21 510</u> 1(OF)	<u>73 510</u>

If accumulated fund shown as \$73 510 award four marks.

Award 1 mark for every pair, where seen

Accumulated fund calculation

Assets		
Equipment (40 000 – 4 000)		36 000 1
Inventory		6 500
Bank		12 800
Subscriptions due		<u>2 200</u>
		57 500
Less liabilities		
Subscriptions paid in advance	5 000	
Wages accrued	<u>500</u>	<u>5 500</u>
		52 000

[8]

[Total: 30]

Page 5	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2011	9706	21

(a)	Ojo 1 \$	Ojo 2 \$	Ojo 3 \$	
Sales price	400	450	550	1
Variable costs	<u>300</u>	<u>380</u>	<u>486</u>	1
Contribution	100	70	64	1
Fixed overhead	<u>50</u>	<u>60</u>	<u>60</u>	1
Profit per unit	50	10	4	1

[5]

(b)	Ojo 1 \$	Ojo 2 \$	Ojo 3 \$	
Revenue (sales)	400 000	315 000	220 000	1
Variable costs	<u>300 000</u>	<u>266 000</u>	<u>194 400</u>	1
Contribution	100 000	49 000	25 600	1
Fixed overhead	<u>50 000</u>	<u>42 000</u>	<u>24 000</u>	1
Total profit	50 000	7 000	1 600	1

[5]

OR

	Ojo 1 \$	Ojo 2 \$	Ojo 3 \$	
Revenue (sales)	400	450	550	1
Variable costs	<u>300</u>	<u>380</u>	<u>486</u>	1
Contribution	100	70	64	1
Sales in units	1000	700	400	
Total contribution	100 000	49 000	25 600	
Fixed overhead	<u>50 000</u>	<u>42 000</u>	<u>24 000</u>	1
Total profit	50 000	7 000	1 600	1

[5]

(c)	Ojo 1	Ojo 2	Ojo 3	
<u>Fixed overhead</u>	<u>50000</u>	<u>42000</u>	<u>24000</u>	1
Cont per unit	100	70	64	1
BEP	500	600	375	1
Margin of safety	500	100	25	1

[4]

Page 6	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2011	9706	21

(d) Statement of profit using marginal costing

	February	March	April	
	\$	\$	\$	
Revenue (sales)	21 000	28 000	31 500	1
Opening inventory	4 000	0	2 000	2
Variable costs	<u>8 000</u>	<u>18 000</u>	<u>20 000</u>	1
	12 000	18 000	22 000	
Closing inventory	<u>0</u>	<u>2 000</u>	<u>4 000</u>	2
Variable COGS	12 000	16 000	18 000	
CONTRIBUTION	9 000	12 000	13 500	1
Fixed costs	<u>4 000</u>	<u>4 000</u>	<u>4 000</u>	1
Profit	5 000	8 000	9 500	

ALTERNATIVE ANSWER

Statement of profit using marginal costing

	February	March	April	
	\$	\$	\$	
Selling price	700	700	700	
Less Marginal cost	<u>400</u>	<u>400</u>	<u>400</u>	
Contribution per unit	300	300	300	1
Units sold	30	40	45	
Total contribution	9 000	12 000	13 500	3
Less FC	<u>4 000</u>	<u>4 000</u>	<u>4 000</u>	1
Profit	5 000	8 000	9 500	3

[8]

Page 7	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2011	9706	21

(e) Statement of profit using absorption costing

	February	March	April	
	\$	\$	\$	
Revenue (sales)	21 000	28 000	31 500	
Opening inventory	5 000	0	2 500	2
Production costs	<u>10 000</u>	<u>22 500</u>	<u>25 000</u>	1
Goods available	15 000	22 500	27 500	
Closing inventory	<u>0</u>	<u>2 500</u>	<u>5 000</u>	2
Cost of Sales	15 000	20 000	22 500	
GROSS PROFIT	6 000	8 000	9 000	
Less overhead U/A	2 000			1
Add overhead O/A		500	1 000	2
Profit for the month	4 000	8 500	10 000	

ALTERNATIVE ANSWER

Statement of profit using absorption costing

	February	March	April	
	\$	\$	\$	
Selling price	700	700	700	
Less Marginal cost	<u>500</u>	<u>500</u>	<u>500</u>	1
Gross profit per unit	200	200	200	1
Units sold	30	40	45	
Total gross profit	6 000	8 000	9 000	3
Less overhead U/A	2 000			1
Add overhead O/A		500	1 000	2
Profit for the month	4 000	8 500	10 000	

[8]

[Total: 30]

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9706 ACCOUNTING

9706/22

Paper 2 (Structured Questions (Core)),
maximum raw mark 90

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1 (a) (i) Purchases Ledger Control account

	\$		\$	
Cash	88 400	1	Balance b/d	16 600
Discount received	9 000	1	Purchases (bal fig)	95 600
Balance c/d	14 800	1		
	<u>112 200</u>			<u>112 200</u>
			Balance b/d	14 800

[5]

(ii) Sales Ledger Control account

	\$		\$	
Balance	18 200	1	Cash	103 160
Credit sales (bal fig)	128 900	10F	Sales returns	9 200
			Discount allowed	9 540
			Bad debts	8 200
			Balance c/d	17 000
	<u>147 100</u>			<u>147 100</u>
Balance b/d	17 000			

[7]

(b) Opening inventory 33 000 1
Add: Purchases 95 600 10F

Cost of goods available for sale 128 600

Less: Cost of sales

Sales to staff (10 750 1 × 100/125 1) 8 600

Clearance sale at cost 29 700 1

Normal sales (128 900 – 9 200 – 29 700) 60 000

= Credit sales (90 000 × 2/3)

(OR 85 933 – 6 133 – 19 800 = 60 000)

TOTAL COST OF SALES 98 300

Closing inventory 30 300 1

Actual closing inventory 20 600 1

Cost of goods destroyed in fire 9 700 10F

[11]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
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- (c) Income statement (trading account) for the year ended 30 April 2011

	\$	\$	
Revenue (sales) on credit	128 900	10F	
Staff sales	<u>10 750</u>	1	
	139 650		
Less sales returns	<u>9 200</u>	1	130 450
Less Cost of Sales			
Opening inventory	33 000	1	
Purchases	<u>95 600</u>	10F	
	128 600		
Less stock lost in fire	<u>9 700</u>	10F from (b)	
Goods available for sale	118 900		
Less closing inventory	<u>20 600</u>	1	<u>98 300</u>
GROSS PROFIT			<u>32 150</u>

[7]

[Total: 30]

2 (a) (i)

	\$000	\$000	
Opening inventory	28	1	
Purchases (240 + 100)	<u>340</u>		
	368		
Closing inventory	<u>40</u>		
Cost of goods sold		<u>328</u>	OF1

[4]

(ii)

	\$000	
Sales	480	
LESS cost of goods sold	<u>328</u>	
Gross profit	152	
Less expenses	<u>120</u>	1
Profit for the year (net profit)	32	10F

[2]

- (b) For (b) award 1 for numerator and 1 for denominator, all own figures
From (a) (i) and (ii) OR 2 for correct answer

(i) Mark up =	$\frac{GP \times 100}{COGS}$	=	$\frac{152 \times 100}{328}$	=	46.34%
(ii) GP %age =	$\frac{GP \times 100}{Turnover}$	=	$\frac{152 \times 100}{480}$	=	31.67%
(iii) Exp/sales =	$\frac{Exp \times 100}{Turnover}$	=	$\frac{120 \times 100}{480}$	=	25%

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$$\begin{aligned}
 \text{(iv) NP \%age} &= \frac{\text{NP} \times 100}{\text{Turnover}} = \frac{32 \times 100}{480} = 6.67\% \\
 \text{(v) ROCE} &= \frac{\text{NP} \times 100}{\text{CAP EMP}} = \frac{32 \times 100}{220} = 14.54\% \\
 \text{(vi) ROIT} &= \frac{\text{COGS}}{\text{Average inventory}} = \frac{328}{(40 + 28)/2} = 9.65 \text{ times} \\
 \text{(vii) Liquid ratio} &= \frac{\text{CA} - \text{inventory}}{\text{CL}} = \frac{78}{78} = 1:1 \quad [14]
 \end{aligned}$$

(c)		Southern	Northern
1	Mark-up	40%	46.34%
2	Gross profit percentage	28.57%	31.67%
3	Expenses to sales	20%	25%
4	Net Profit percentage	8.57%	6.67%
5	Return on capital employed	18.00%	14.54%

One mark each for better or worse (poorer) than – maximum 5 marks

1. Northern has a better mark up.
2. Consequently a better gross profit percentage.
3. Expenses to sales is worse for Northern.
4. Net profit percentage for Northern is poorer.
5. Northern's ROCE is poorer.

Must be clear that one is better than the other – do not accept higher, lower, greater, lesser, more, less.

Some candidates have treated the comparisons as if they were for the same business over 2 years – do not accept.

One mark each for each valid comment – maximum 5

Sales price is higher – higher mark up.

Administration and advertising costs are higher to sell a higher priced product.

Northern has a better GP percentage but the higher expenses incurred pull down the net profit advantage below Southern and contribute to a poorer ROCE.

The ROCE is poorer because Northern may have more non-current assets employed.

Any valid comment is acceptable provided it justifies the "better or worse" statement. A maximum of 1 mark for each statement and 1 mark for an attached comment. [10]

[Total: 30]

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3 (a) (i)	P \$	T \$	O \$	
Sales price	61	158	170	
Variable costs	<u>51</u>	<u>118</u>	<u>120</u>	
Contribution	10	40	50	
	1	1	1	[3]

(ii)	P \$	T \$	O \$	
Fixed cost per unit	15	30	40	
Number of units	<u>2 000</u>	<u>1 600</u>	<u>1 000</u>	
	30 000	48 000	40 000	1 all 3
Total fixed cost = \$118 000			1	[2]

(iii)	P \$	T \$	O \$	
	30 000/10	48 000/40	40 000/50	
Units are OF using candidate's answer to (a) (i)				
BEP (units)	3 000	1 200	800	3OF
Dollar OF = units × SP				
Dollars	183 000	189 600	136 000	3OF
				[6]

(b) www.aslevelaccounts.com

	P \$	T \$	O \$	
Output	2 000	1 600	1 000	
BEP (from (a) (iii))	<u>3 000</u>	<u>1 200</u>	<u>800</u>	
	(1 000)	400	200	3OF
	x	x	x	
Contribution per unit	<u>10</u>	<u>40</u>	<u>50</u>	3OF
Profit (loss)	(10 000)	16 000	10 000	3OF
				[9]

OR

Total contribution	20 000	64 000	50 000	3OF
(based on unit contribution)				
Less Fixed costs	<u>30 000</u>	<u>48 000</u>	<u>40 000</u>	3OF
P/(L)	(10 000)	16 000	10 000	3OF
				[9]

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(c) TOTAL FIXED COSTS WERE \$118000

	T	O	TOTAL
	\$	\$	
	1	1	
Output	2 400	1 500	
	1	1	
Contribution	40	50	
TOTAL CONTRIBUTION	96 000	75 000	171 000
LESS Fixed costs	118 000	1	
Add 25%	<u>29 500</u>	2	<u>147 500</u>
TOTAL PROFIT			23 500 1
Old profit			<u>16 000</u> 1
<u>Increase in profit</u>			7 500 10F [10]

Alternative correct calculation for contribution

Sales	<u>379 200</u>	<u>255 000</u>
Direct materials	144 000	120 000
Direct labour	110 400	36 000
Variable overheads	<u>28 800</u>	<u>24 000</u>
	<u>283 200</u>	<u>180 000</u>
Total contribution	96 000	75 000

[Total: 30]

UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS
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for the guidance of teachers

9706 ACCOUNTING

9706/23

Paper 2 (Structured Questions – Core),
maximum raw mark 90

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1 (a)	\$	\$	
Net profit		80 000	1
LESS			
1 Inventory	7 000		2
2 Interest	8 000		1
3 Depreciation	27 000		1
4 Repairs	10 000		1
5 Bad debts	<u>3 600</u>		1
		<u>55 600</u>	
		24 400	
ADD			
4 Depreciation		<u>1 000</u>	2
<u>CORRECTED NET PROFIT</u>		25 400	[9]

(b) Corrected balance sheet at 30 April 2011

	\$	\$	\$
Non-current assets			
Buildings at valuation		300 000	
Equipment (54000 – 27000)		513 000	1
Motor vehicles (330000 – 10000 + 1000)		<u>321 000</u>	2
		1 134 000	
Current Assets			
Inventory (70000 – 7000)	63 000		1
Trade receivables (19000 – 3600)	15 400		1
Other receivables	2 000		
Cash and cash equivalents	<u>4 000</u>	84 400	
Current liabilities			
Trade payables	57 000		
Other payables (3000 + 8000)	<u>11 000</u>	68 000	1
Net current assets		<u>16 400</u>	
		1 150 400	
Non-current liabilities			
Loan		<u>200 000</u>	
Net assets		<u>950 400</u>	
Financed by:			
Capital at start		1 000 000	
Add Profit for the year (Net profit)		<u>25 400</u>	1 (OF)
		1 025 400	
Less drawings		<u>75 000</u>	
Capital at end		<u>950 400</u>	[7]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
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- (c) (i) The cost comprises the cost of purchase plus other costs incurred in bringing the inventory to its present location and condition.

Net realisable value is the estimated selling price less estimated selling costs

- (ii) Inventory should never be valued at more than cost.

Valuing stock at cost observes the principles of realisation, matching and prudence.

Any 2 relevant points for 2 marks each

[4]

- (d) (i) Current ratio = 84 400: 68 000

1.24:1

2(OF)

- (ii) Liquid ratio (acid test) = 21 400 : 68 000

0.31:1

2(OF)

[4]

- (e) Injection of cash/additional capital

Long term loan

Sales of **surplus** non-current assets

Reduction in drawings

Factor debt

Effective inventory management to reduce damage to inventory

Any four suitable points for 1 mark each

[4]

- (f) Inventory is regarded as the least liquid asset

A buyer has to be found

Some goods may prove to be unsaleable

The quick ratio shows if the business would have any surplus liquid funds if all the current liabilities were paid immediately

Any two suitable points 1 mark each

[2]

[Total: 30]

- 2 (a) Income statement for the year ended 30 April 2011

	\$	\$
Revenue		240 000
LESS		
Inventory (1/5/2010)	17 000	3
Purchases	<u>148 000</u>	1
	165 000	
Inventory (30/4/2011)	<u>9 000</u>	<u>156 000</u>
Gross profit		84 000
Expenses		<u>36 000</u>
Net profit		48 000

[7]

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(b) Appropriation account for the year ended 30 April 2011

	\$		\$
Net profit			48 000
Add interest on drawings			
Robbie (18 000 × 8%)	1 440	2	
Liza (12 000 × 8%)	<u>960</u>	2	<u>2 400</u>
			50 400
Less interest on capital			
Robbie (90 000 × 5%)	4 500	1	
Liza (60 000 × 5%)	<u>3 000</u>	1	
			<u>(7 500)</u>
			42 900
Less Salary – Liza			<u>(15 000)</u>
			27 900
Share of profit			
Robbie (3/5 × \$27 900)	16 740	1(OF)	
Liza (2/5 × \$27 900)	<u>11 160</u>	1(OF)	
			27 900

[9]

(c) (i) Cash book

	\$		\$
Balance	12 000	1	
			Bank charges
			250
			1
			Dishonoured cheque
			600
			1
			Corrected CB balance
			<u>11 150</u>
			1
	<u>12 000</u>		<u>12 000</u>

(ii) Bank reconciliation statement at 30 April 2011

	\$
Bank statement balance	9 000
Less cheques not yet presented	(1 600)
Add cheques lodged not yet credited	3 750
Cash book balance	<u>11 150</u>

OR REVERSED (CB bal 1 150 – 3 750 + 1 600 = 9 000)

[8]

Page 5	Mark Scheme: Teachers' version	Syllabus	Paper
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(d) Two marks for valid explanation to a maximum of 6 marks

Standard practice to enter the following in the cash book after receipt of the bank statement:

- Direct debits
- Standing orders
- Bank charges
- Interest on overdrafts
- Cheques dishonoured

Timing differences

- Money lodged with the bank near the end of the month
- Cheques paid but not yet presented for payment
- Cheques received but not yet credited by the bank
- Errors in recording by the bank and/or the business

[6]

[Total: 30]

- 3 (a) (i)** $(400 \text{ hours} \times 6) \times 80\% =$ 1,920 cars **2**
- (ii)** $\$(1.00 + 0.50 + 0.05 + 1.25) = \$2.80 \times 1,920 \text{ cars} =$ \$5 376 **2**
- (iii)** $(\text{Variable costs } 5376 + \text{Fixed costs } 3840) =$ \$9 216 **2**
- (iv)** $\$9216 / 1920 \text{ cars} =$ \$4.80 per car **2**
- (v)** Price per car = $\$(4.80 + 25\%)$ \$6.00 **2**
- (vi)** $(6 \times 1920) = 11\,520 - 9216$ \$2 304 **2** [12]
- (b) (i)** $\text{SP} - \text{VC} = \$(6.00 - 2.80) = \$3.20 \text{ per car wash}$ **2**
- (ii)** $\text{BEP} = \$3840 / \$3.20 = 1200 \text{ cars}$ **2**
- (iii)** In dollars = $(1920 - 1200) = 720 \text{ cars} \times \$6 = \$4320$ **2OF**
- (iv)** In cars = $1440 \text{ cars less } 1200 \text{ cars} = 240 \times \$6 = \$1440$ **2OF**
- (v)** $\$(3.20 / 6.00) \times 100 = 53.33\%$ **2OF** [10]

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- (c) (i) $\text{BEP} = \text{FC}/c = \$3240 / 2.40 = 1350 \text{ cars}$ 2
 $\text{BEP in dollars} = 1350 \text{ cars} \times \$6 = \$8100$ 2 [4]

$$(ii) (400 \text{ hours} \times \$6) \times 70\% = \frac{2400 \times 70}{100} = 1\,680 \text{ cars}$$

Profit = Actual – Break-even

$$(1680 - 1350) = 330 \times c$$

$$\begin{array}{ccc} 1 & 1 & 1 \\ = 330 \times \$2.40 & & = \$792 \end{array}$$

[4]

ALTERNATIVE

	\$
Sales	10 080
VC 6048	
FC <u>3240</u>	<u>9288</u>
PROFIT	792

[Total: 30]

UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS

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9706 ACCOUNTING

9706/11

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	A	16	A
2	B	17	C
3	D	18	A
4	D	19	C
5	B	20	B
6	A	21	B
7	D	22	A
8	B	23	C
9	C	24	A
10	D	25	D
11	D	26	B
12	B	27	C
13	B	28	D
14	C	29	A
15	C	30	D

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9706/12

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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	GCE AS/A LEVEL – May/June 2012	9706	12

<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	B	16	C
2	D	17	A
3	B	18	D
4	D	19	D
5	A	20	C
6	B	21	C
7	A	22	B
8	D	23	A
9	B	24	C
10	C	25	A
11	C	26	D
12	A	27	C
13	D	28	B
14	B	29	D
15	C	30	D

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9706 ACCOUNTING

9706/13

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
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<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	C	16	B
2	C	17	A
3	A	18	C
4	D	19	A
5	D	20	C
6	B	21	B
7	B	22	B
8	B	23	C
9	A	24	D
10	D	25	C
11	D	26	D
12	D	27	B
13	B	28	C
14	C	29	A
15	C	30	A

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9706/21

Paper 2 (Structured Questions – Core),
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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2012	9706	21

1 (a) Departmental income statement for the year ended 30 April 2012.

	Food		Clothing		Toys		
	\$	\$	\$	\$	\$	\$	
Sales		250 000		150 000		100 000	
Cost of sales							
Inventory (1/5/11)	10 000		12 000		31 000		
Purchases	<u>67 000</u>		<u>50 000</u>		<u>57 000</u>		
	77 000		62 000		88 000		
Inventory (30/4/12)	<u>17 000</u>	<u>60 000</u>	<u>12 000</u>	<u>50 000</u>	<u>43 000</u>	<u>45 000</u>	3
Gross profit		190 000		100 000		55 000	
Overheads							
Wages	40 000		24 000		16 000		3
Advertising	5 000		3 000		2 000		3
Heat and light	12 000		6 000		6 000		3
Insurance	2 500		1 250		1 250		3
Dep – F & F	<u>6 000</u>	<u>65 500</u>	<u>3 000</u>	<u>37 250</u>	<u>3 000</u>	<u>28 250</u>	3
Net Profit		124 500		62 750		26 750	[18]

- (b)**
- To aid management decision making.
 - To measure the efficiency (control of costs) and effectiveness sales income, and to compare one department profitability by using ratios like GP percentage, ROST, etc.
 - Helps to compare performance with similar industrial sectors.
 - Useful for motivation through target setting.

Any 3 valid points to a maximum of 6 marks.

[6]

- (c)**
- (i)** Cost is expenditure incurred in the normal course of business to bring the product to its present location and condition and includes import duties, transport and handling costs less trade discounts.
- (ii)** NRV is the actual or estimated selling price (less trade discount) but before cash discount less all further conversion costs and costs incurred in marketing, selling and delivering the goods to the customer.

1 mark per valid point to a max of 2 x 3

[6]

[Total: 30]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2012	9706	21

2 (a) Estimated profit and loss appropriation account for year ended 30 April 2013.

		\$		\$	
Net profit for the year				121 000	
Add					
Interest on drawings	J	500	1		
	K	500	1		
	M	<u>275</u>	1	<u>1 275</u>	
Less Interest on capital				122 275	
	J	4 230			1
	K	2 820			1
	M	<u>1 500</u>		(8 550)	1
Less salary				<u>(11 000)</u>	1
				102 725	
Share of profit	J	55 471.50			1
	K	36 981.00			1
	M	<u>10 272.50</u>		<u>102 725</u>	2

[11]

(b) Estimated current account – Maura

	\$		\$	
Drawings	5 500.00	1		
Interest on drawings	275.00	1	Share of profit	10 272.50
Balance c/d	16 997.50		Salary	11 000.00
			Interest on capital	<u>1 500.00</u>
	<u>22 772.50</u>			<u>22 772.50</u>

[5]

(c)

Current salary	16 500.00	1
Investment income	<u>2 500.00</u>	1
	\$ 19 000.00	
Estimated income		
Total earnings		
Est partnership income	\$ 22 497.50	1
Increase in income	3 497.50	1

In monetary terms it is worth accepting the offer of a partnership **2**

[6]

Page 4	Mark Scheme: Teachers' version	Syllabus	Paper
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- (d) Higher sales price with cost of sales staying same or rising less than sales price.

Lower cost of sales with sales price staying same or falling less than cost of sales.

More efficient use of stock with less spoilage, wastage and theft.

NOTE: increase in sales volume is incorrect.

1 mark per point, one for development to maximum of 4

[4]

- (e) Lower overhead costs such as rent, rates, heat and light.

Increased efficiency (lower costs)

Higher gross profit margin with overheads remaining the same or less than percentage increase in GP to sales.

1 mark per point, one for development to maximum of 4

[4]

[Total: 30]

3 (a) (i)

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	Beach	Explorer	Family	
	\$	\$	\$	
Sales price	70	130	200	1
Variable costs				
Raw materials	30	36	54	
Direct labour	8	20	38	
Variable overhead	6	26	48	
	<u>44</u>	<u>82</u>	<u>140</u>	1
Contribution	26	48	60	
	1	1	1	

[5]

(ii)		\$		\$		\$	
Unit contribution		26		48		60	
Forecast demand		30 000		40 000		24 000	
Contribution		780 000	1	1 920 000	1	1 440 000	1
Total Contribution		4 140 000					
Less FC		3 500 000		1			
Total profit		640 000		1			

[5]

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(b)		\$	\$	\$	
Contribution		26	48	60	1
Raw material (square metres)		5	6	9	1
Contribution per square metre		5.20	8	6.67	1

[3]

(c)	Order of priority	3	1	2	
		B	E	F	
	Units		40 000	24 000	2
	Square metres		6	9	
	Total		240 000	216 000	2
	Material available	=	546 000	Square metres	
	Less used in E and F		<u>456 000</u>		
	Available for B		90 000	Square metres	1
	Amount of B that can be produced	=	90 000/5	=18 000 units	
		B	E	F	
	Output	18 000 2	40 000	24 000	

[7]

(d)		B	E	F	Total
	Units produced	18 000	40 000	24 000	
	Unit contribution	<u>26</u>	<u>48</u>	<u>60</u>	
	Total contribution	468 000	1 920 000	1 440 000	3 828 000
				1	1
	Profit = contribution – fixed costs = \$3 828 000 – 3 500 000 = \$328 000				

[5]

(e)

If at least 27 000 of Beach Tent to be produced, need 9000 units x 5 sqm for B, i.e. 45 000 sq metres, reducing F's output by 45000/9 = 5000 units

	B	E	F	Total
Units produced	27 000	40 000	19 000	
Unit contribution	<u>26</u>	<u>48</u>	<u>60</u>	3
Total contribution	702 000	1 920 000	1 140 000	3 762 000
			1	1
Profit = contribution – fixed costs = \$3 762 000 – 3 500 000 = \$262 000				

[5]

[Total: 30]

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1 (a) Manufacturing Account for the year ended 30 April 2012

Raw Materials	\$	\$
Inventory (1.05.11)		20 000 1
Add Purchases of raw materials	238 000 1	
Less Purchase returns	<u>10 000 1</u>	<u>228 000</u>
		248 000
Less Inventory (30.04.12)		<u>56 000 1</u>
Cost of raw materials consumed		192 000 1
Direct costs		
Manufacturing wages		<u>265 000 1</u>
Prime cost		457 000 1
Factory Overhead		
Indirect factory wages (46 + 5)	51 000 2	
Insurance (14 – 7) × 70%	4 900 2	
General expenses	6 000	
Factory supervision salaries	15 000 1	
Heat and light 6 000 × 80%	4 800 2	
Depreciation (260 – 60) × 20%	<u>40 000 2</u>	<u>121 700</u>
		578 700
Work-in-progress		
Add inventory (1.05.11)	52 000 1	
Less inventory (30.4.12)	58 000 1	<u>(6 000)</u>

Factory cost of production **10F** 572 700 [19]

If Depreciation on Factory Premises, \$120 000 is included, ignore it. Factory cost of production will now be \$692 700 if all else is correct.

(b) Income Statement for the year ended 30 April 2012

Sales		799 000
Less Cost of Sales		
Inventory of finished goods (1.05.11)	78 000	
Transfer value of finished goods	<u>572 700</u>	10F
	650 700	
Less inventory of finished goods (30.04.12)	<u>72 000</u>	<u>578 700</u>
Gross profit		220 300 10F
Decrease in provision DD		<u>800 1</u>
		221 100
Insurance	2 100 1	
Heat and light	1 200 1	
Admin expenses	33 000	
Office salaries	55 000 1	
Depreciation	20 800 1	
		112 100
Net profit		109 000 10F

[8]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
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(c) Examples

- 1 Value of opening and closing inventory at lower of cost or net realisable value.
- 2 Depreciation of non-current assets charges the estimated amount of the asset consumed against profit.
- 3 Any other valid point, provision for depreciation, accruals/prepayments.

One mark per valid point.**Not** provision for unrealised profit – must apply to Bart's accounts.

[3]

[Total: 30]**2 (a) Sales Net profit**

200 000	12 000
400 000	32 000
500 000	40 000
860 000	86 000
Net profit	170 000

Average	42 500	1
Two years	85 000	1

[3]

(b)**Capital accounts**

	M \$	A \$		M \$	A \$
	2	2		1	
Goodwill	51 000	34 000	Balance b/d	442 000	
	10F	10F		1	
Balance c/d	476 000	286 000	Goodwill	85 000	
			Bank		200 000
			Vehicles		94 000
			Inventory		26 000
	<u>527 000</u>	<u>320 000</u>		<u>527 000</u>	<u>320 000</u>

Balances b/d 476 000 286 000 [11]

If Mhairi's Goodwill is combined and a net figure of \$34 000 shown on credit side, award 3 marks.

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(c) Statement of Financial Position (Balance Sheet) at 1 May 2012

	\$	\$
Non-current assets		
Equipment		232 000
Fixtures		160 000
Vehicles		<u>94 000</u>
		486 000 2
Current Assets		
Inventory (86 + 26)	112 000	2
Trade receivables	16 000	
Bank (200 – 14)	<u>186 000</u>	2
	314 000	
Current liabilities		
Trade payables	<u>38 000</u>	
Net current assets		276 000
Net assets		<u>762 000</u>
Capital		
Mhairi		476 000 10F
Aiden		<u>286 000</u> 10F
		762 000

[8]

(d) The advantages are:

- More capital is available;
- Different partners may have different skills that are beneficial to the business;
- The management of the business can be shared;
 - The business is more efficient
 - There are more ideas
 - The responsibility is shared, so less stress
- Losses can be shared;
- Liquidity is improved.

Two marks per valid point to maximum of 8.

[8]

[Total: 30]

Page 5	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2012	9706	22

3 (a) Cost	Basis		Machining	Assembly	Maintenance	Canteen
Indirect wages	Number of employees	1	742 000	1 102 400	169 600	106 000
Repairs and maintenance	Direct machine hours	1	369 000	41 000		
Rent and rates	Floor area	1	23 850	21 200	5 300	2 650
Machinery insurance	Machine cost	1	15 600	8 400		
Premises insurance	Floor area		12 600	11 200	2 800	1 400
Electricity – power	Power usage (%)		26 400	16 800	2 400	2 400
Depreciation of machinery	Machine cost		9 100	4 900		
Consumables	Consumables \$		9 550	9 800	550	1 250
Reapportion	Canteen		39 795	68 220	5 685	(113 700)
Maintenance			<u>149 068</u>	<u>37 267</u>	<u>(186 335)</u>	
			<u>1 396 963</u>	<u>1 321 187</u>		

[12]

(b) Overhead rate	<u>1 396 963</u> 202 500	1	<u>1 321 187</u> 314 500	1
-------------------	-----------------------------	---	-----------------------------	---

\$6.89858 **10F** \$4.20091 **10F**
 DMH DLH

[4]

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Accept correct to 2 decimal places \$6.90 and \$4.20.

(c)		Machining	Assembly
Actual overhead		1 410 000	1 312 000
Absorbed overhead		1 345 500	1 335 600
		64 500 10F	23 600 10F
		under absorbed 10F	over absorbed 10F

[4]

Accept approximations depending on use of decimal places in answers to (b), around 64 777 and 23 889

- (d) The machine department has not worked the planned hours. **10F**
 Its actual overheads were greater than the budgeted therefore increasing overall costs. **10F**

The assembly department has worked more than the planned hours. **10F**
 Its actual overheads were less than the budgeted therefore saving on overall costs. **10F**

Maximum of 2 marks for each department.

[4]

Page 6	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2012	9706	22

- (e) Use of estimated data which could be inaccurate, leading to under/over absorption.

Over-absorption, too much overhead charged to production, overpriced and uncompetitive, fall in demand and subsequent loss of revenue/reduction in profit.

Under-absorption, insufficient overhead charged to production, lower price to customer, costs not covered and subsequent reduction in profits.

(2 × 3 mark)

[6]

[Total: 30]

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UNIVERSITY OF CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2012 question paper
for the guidance of teachers

9706 ACCOUNTING

9706/23

Paper 2 (Structured Questions – Core),
maximum raw mark 90

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Page 2	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2012	9706	23

- 1 (a) (i) Revenue
 $(203\,200 - 22\,400\,1 + 28\,600\,1 + 4\,000\,1 + 18\,510\,1) = \$231\,910$ [4]
- (ii) Ordinary goods purchased
 $(122\,460 - 17\,500\,1 + 19\,470\,1 + 3\,100\,1 - 3\,700\,1) = \$123\,830$ [4]

(b)

Shaun

Income Statement for the year ended 31 December 2011

	\$	\$	\$
Income/Sales			231 910
Opening inventory	22 300 1		
Ordinary goods purchased	<u>123 830</u>		
		146 130	
Less Closing inventory		<u>17 400 1</u>	
Cost of sales			<u>128 730</u>
Gross Profit			103 180
Additional Income			
Rent received		18 900 1	
Discounts received		<u>3 100 1</u>	<u>22 000</u>
			125 180
Expenses			
General expenses		21 540 1	
Wages		30 660 1	
Discounts allowed		4 000 1	
Depreciation equipment		18 200 1	
Depreciation motor vehicles		<u>16 000 1</u>	
Provision for doubtful debts		<u>572 1</u>	
			<u>90 972</u>
Profit for the year			<u>34 208</u>

[10]

Page 3	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2012	9706	23

(c)

Shaun

Statement of Financial Position at 31 December 2011

Non-Current (Fixed) Assets

	\$	\$	\$
Premises			100 000
Equipment			27 600
Motor vehicles			68 200
			<u>195 800</u> 1

Current Assets

Inventory		17 400	1
Trade receivables		28 028	1
General expenses		900	1
Rent receivable		1 300	1
		<u>47 628</u>	

Current Liabilities

Trade payables	19 470	1	
Wages	500	1	
Bank overdraft	8 290	1	
		<u>28 260</u>	

Net current assets/working capital

19 368
215 168

Financed by

Capital		212 880	2 of
Profit for the year		<u>34 208</u>	1 of
		<u>247 088</u>	
Drawings		<u>31 920</u>	1
		<u>215 168</u>	

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[12]

[Total: 30]**2 (a) (i)**

	2010	2011
Motor vehicles		
MV1	5 200	5 200
MV2	1 800	3 600
MV3		<u>3 600</u>
	<u>7000</u> 2	<u>12 400</u> 1

[3]

(ii)

	2010	2011
Equipment		
EQ1	4 500	4 500
EQ2		<u>6 600</u>
	<u>4 500</u> 1	<u>11 100</u> 1

[2]

(b) (i)

	2010	2011
Motor vehicles		
MV1	6 500	4 875 1
MV2	4 500	3 375 1
MV3		<u>6 000</u> 1
	<u>11 000</u> 2	<u>14 250</u>

[5]

Page 4	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2012	9706	23

(ii)	2010	2011	
Equipment			
EQ1	6 000	4 800 1	
EQ2	<u> </u>	<u>8 800 1</u>	
	<u>6 000 1</u>	<u>13 600</u>	[3]

(c) **Statement to show revised profit for the year**

	2010	2011	
Original net profit	86 000	94 000	
Add back original depreciation	11 500 1 of	23 500 1 of	
Deduct new depreciation	17 000 1 of	27 850 1 of	
Revised net profit	80 500	89 650	[4]

- (d) The reducing balance method is suited to non-current assets such as motor vehicles that have a heavier fall in value in the early years of their life. Repair and maintenance costs increase over the life of the asset and then offset the decreasing depreciation charge.

(3 × 1 mark) [3]

(e) (i)

Wages

	\$		\$	
Bank	24 100	Balance b/d	2 040 1	
Balance c/d	<u>2 130 1</u>	Income statement	<u>24 190 1</u>	
	<u>26 230</u>		<u>26 230</u>	
		Balance b/d	2 130	[3]

(ii)

Insurance

	\$		\$	
Bank	1 400	Balance b/d	130 1	
		Income statement	660 1	
	<u>1 400</u>	Balance c/d	<u>610 1</u>	
Balance b/d	610		<u>1 400</u>	[3]

(iii)

Rent received

	\$		\$	
Income statement	14 170 1	Balance b/d	1 490 1	
Balance c/d	<u>1 320 1</u>	Bank	<u>14 000 1</u>	
	<u>15 490</u>		<u>15 490</u>	
		Balance b/d	1 320	[4]

[Total: 30]

3 (a) $960\,000\ 1 / 2\,400\,000\ 1 = 40\% \ 1\ of$ [3]

Page 5	Mark Scheme: Teachers' version	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2012	9706	23

(b) Job 787

	\$		
Direct labour	4 500	1	
Direct material	<u>500</u>	1	
Prime cost	5 000		
Factory overhead	<u>1 800</u>	1 of	
	6 800		
General administration 20%	<u>1 360</u>	1 of	
Total cost	8 160		
Profit	<u>2 720</u>	1 of	
Selling price	<u>10 880</u>	1 of	[6]

- (c) (i)**
- | | | | | |
|---|-----------------------|-----|---|-----|
| 1 | 150 000 / 500 000 = | 30% | 1 | |
| 2 | 450 000 / 1 000 000 = | 45% | 1 | |
| 3 | 360 000 / 900 000 = | 40% | 1 | [3] |
- (ii)**
- | | | | | |
|---|---------------------|--------|---|-----|
| 1 | 150 000 / 120 000 = | \$1.25 | 1 | |
| 2 | 450 000 / 225 000 = | \$2 | 1 | |
| 3 | 360 000 / 200 000 = | \$1.80 | 1 | [3] |

(d) Job 787

	\$		
Prime cost		5 000	
Overhead Production	500	2 of	
Overhead Assembly	1 400	2 of	
Overhead Packing	<u>1 170</u>	2 of	
Factory overhead		<u>3 070</u>	
		8 070	
General administration 20%		<u>1 614</u>	1 of
Total cost		9 684	
Profit		<u>3 228</u>	1 of
Selling price		<u>12 912</u>	1 of [9]

- (e) (i)** Management decision-making relies heavily on the provision of accurate information. Use of estimated data which could be inaccurate can lead to under / over absorption of overhead. [2]
- (ii)** If the factory actual activity is less than the budgeted activity it faces under absorption of overhead. Not enough overhead is charged to each unit of production – this may affect pricing decisions which may influence profitability.

If the factory actual activity is higher than the budgeted activity it faces over absorption of overhead – too much overhead may be charged – this may affect pricing decisions which may influence demand and revenue for the product.

1 mark each for mention of under or over absorption.

2 marks each to a max of 4 for any other valid comment.

[4]

[Total: 30]

CAMBRIDGE INTERNATIONAL EXAMINATIONS

GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2013 series

9706 ACCOUNTING

9706/11

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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Page 2	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	11

<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	C	16	B
2	D	17	C
3	C	18	B
4	C	19	B
5	B	20	D
6	B	21	C
7	D	22	C
8	C	23	C
9	C	24	A
10	A	25	C
11	A	26	C
12	B	27	D
13	D	28	B
14	C	29	A
15	C	30	A

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GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2013 series

9706 ACCOUNTING

9706/12

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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Page 2	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	12

<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	B	16	C
2	D	17	D
3	A	18	A
4	B	19	D
5	D	20	C
6	C	21	C
7	C	22	A
8	C	23	C
9	B	24	C
10	D	25	B
11	D	26	D
12	D	27	C
13	A	28	D
14	B	29	C
15	C	30	B

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GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2013 series

9706 ACCOUNTING

9706/13

Paper 1 (Multiple Choice – Core), maximum raw mark 30

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Page 2	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	13

<i>Question Number</i>	<i>Key</i>	<i>Question Number</i>	<i>Key</i>
1	B	16	C
2	C	17	C
3	B	18	C
4	C	19	A
5	C	20	D
6	C	21	D
7	C	22	A
8	A	23	C
9	A	24	A
10	B	25	A
11	D	26	A
12	D	27	C
13	C	28	B
14	D	29	C
15	A	30	B

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CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2013 series

9706 ACCOUNTING

9706/21

Paper 2 (Structured Questions – Core),
maximum raw mark 90

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Page 2	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	21

- 1 (a) Income statement (trading section) from the year ended 31 March 2013.

	\$	\$	
Revenue		50 000	
Cost of sales			
Inventory (1 August 2012)	15 400		
Purchases	<u>23 000</u>		
	38 400		
Inventory (31 March 2013)	<u>13 200</u>		
		<u>25 200</u>	(1)
Gross profit		24 800	(1) [2]

- (b) Gross profit percentage = $(24\,800 / 50\,000) \times 100 = 49.6\%$ [2]

- (c) The gross margin obtained is less (worse) than planned.
 The cost of the goods purchased for resale may have been higher than anticipated.
 More wastage than anticipated.
 Theft of inventory or cash
 Closing inventory was understated
 Discount on selling price

Two marks per point – max of 4.

[4]

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- (d) Income and Expenditure account for the year ended 31 March 2013

	\$	\$	
Profit on food and drink	24 800	(1) OF	
Subs (30 000 – 1600 – 400 + 1000 + 2600)	31 600	(2)	
Profit on concert (116 800 – 83 500 – 27 000)	6 300	(3)	62 700
Printing (14 000 – 2600 + 2800)	14 200	(1)	
Repairs	8 000		
Salaries (45 000 – 2800 + 1600)	43 800	(1)	
Sundry expenses	760	(1)	
Sponsorship	1 000		
Loan interest due	2 700	(1)	
Depreciation	34 000	(1)	
Loss on sale of equipment	2 000	(1)	
			<u>106 460</u>
Deficit of expenditure/income		<u>\$43 760</u>	[12]

Candidate may assume printing is for concert programmes in which case there would be a loss on the concert of \$7900.

Workings for depreciation: $(200\,000 - 40\,000 + 10\,000) \times 20\% = 34\,000$

Page 3	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	21

(e) Statement of Financial Position at 31 March 2013

	\$	\$	\$
	<u>Cost</u>	<u>Depreciation</u>	<u>NBV</u>
Non-current (fixed) assets			
Equipment	170 000	66 000	104 000 (3)
Current assets			
Inventory	13 200		
Subscriptions in arrears	2 600		
Bank	<u>32 540</u> (2)	48 340	
Current liabilities			
Subscriptions prepaid	400		
Salaries accrued	1 600		
Interest accrued	2 700		
Printing accrued	<u>2 800</u>	<u>7 500</u>	<u>40 840</u>
			144 840
Non-current liabilities			
Loan			<u>30 000</u>
Net assets			<u>114 840</u>
Accumulated fund	158 600 (4)		
LESS Deficit I/E	<u>43 760</u> (1)(OF)		<u>114 840</u>

ACCUMULATED FUND CALCULATION

Award one mark for each pair correct to maximum of 4

Assets			
Equipment (200 000 – 40 000)		160 000	
Inventory		15 400	
Subscriptions due		<u>1 600</u>	
		177 000	
Less liabilities			
Salaries accrued	2 800		
Subscriptions prepaid	1 000		
Printing accrued	2 600		
Bank overdraft	<u>12 000</u>	<u>18 400</u>	
		158 600	[10]
			[Total: 30]

Workings for net depreciation: $40\,000 - 8\,000 + 34\,000 = 66\,000$.

Page 4	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	21

2 (a) (i)

Machinery Account

	\$		\$
Balance b/d	138 600 (1)	Disposal	14 000 (1)
Bank	11 500 (1)	Disposal	8 000 (1)
Bank	16 200	Disposal	9 600 (1)
	<u>166 300</u>	Balance c/d	<u>134 700</u>
			<u>166 300</u>

[5]

(ii)

Provision for Depreciation of Machinery Account

	\$		\$
Disposal	7 560 (1of)	Balance b/d	52 200 (1)
Disposal	5 760 (1of)	Income Statement	24 246 (1of)
Disposal	8 640 (1of)		
Balance c/d	<u>54 486 (1)</u>		<u>76 446</u>
	<u>76 446</u>		

[6]

Workings for balance of depreciation: $(134\,000 - 10\%) \times 20\% = 24\,246$

(iii)

Machinery disposals Account

	\$		\$
Machinery	14 000	Provision for Depreciation	7 560 (1)
Machinery	8 000	Bank	7 100
Machinery	9 600 (1)	Provision for Depreciation	5 760 (1)
		Bank	1 320 (1)
		Provision for Depreciation	8 640 (1)
		Bank	850
	<u>31 600</u>	Income Statement	<u>370 (1of)</u>
			<u>31 600</u>

[6]

(b) Reducing balance method (1), revaluation (1) or any other valid method.

[2]

(c) Time, wear and tear, obsolescence, depletion (any 3 for 1 mark each).

[3]

Page 5	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	21

(d)

Receipts	January	February	March	
Receipts from customers	12 000	10 000	12 000	(1)
Payments				
Payments to suppliers	10 000	4 000	6 000	(1)
	4 000	6 000	8 000	(1)
Other expenses	5 000	5 000	5 000	(1)
	19 000	15 000	19 000	
Opening bank balance	800 (1)	(6200)	(11200)	
Net cash flow	(7 000)	(5 000)	(7 000)	
Closing bank balance	(6 200)	(11 200)	(18 200) (1of)	

[6]

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- (e) Delay payment to suppliers; reduce expenses if possible; take deposits from customers; offer settlement discounts (2×1 mark). [2]

[Total: 30]

Page 6	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	21

3 (a)

Revenue (total costs \times 1.25)		\$	2 768 750 (2of)	
Direct material	\$	310 000 (1)		
Direct labour – Department A		320 000 } (1)		
Direct labour – Department B		180 000 } (1)		
Production overhead – Department A		520 000 } (1)		
Production overhead – Department B		480 000 } (1)		
Administration overhead		<u>405 000 } (1)</u>	<u>2 215 000</u>	
Profit for the year			<u>553 750</u> (1of)	[9]

(b) (i) $\$520\,000 / 32\,000 \text{ hours} = \$16.25 \text{ per direct labour hour}$ **[2]**

(ii) $\$480\,000 / 20\,000 \text{ hours} = \$24.00 \text{ per direct labour hour}$ **[2]**

(iii) $\$405\,000 / \$810\,000 = 50\% \text{ of direct production costs}$ **[2]**

(c)

		\$		
Direct material	$5\,625 \times \$2.48$	13 950 (1)		
Direct labour – Department A	$1\,500 \times \$10.00$	15 000 (1)		
Direct labour – Department B	$1\,200 \times \$9.00$	10 800 (1)		
Production overhead – Department A	$1\,500 \times \$16.25$	24 375 (1of) 2(of)		
Production overhead – Department B	$1\,200 \times \$24.00$	28 800 (1of) 2 (of)		
Administration overhead	$\$39\,750 (1) \times 50\%$	19 875 (1of)		
Total costs		112 800 (2 + 1of)	[11]	

(d) $\$112\,800 (1of) \times 1.25 (2) = \$141\,000 (1of)$

OR $\$112\,800 (1of) + 28\,200 (2) = \$141\,000 (1of)$ **[4]**

[Total: 30]

CAMBRIDGE INTERNATIONAL EXAMINATIONS

GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2013 series

9706 ACCOUNTING

9706/22

Paper 2 (Structured Questions – Core),
maximum raw mark 90

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Page 2	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	22

- 1 (a) X manufactures computers, Y is a food wholesaler (1)

1 mark for ratio or suitable figure and 1 mark for development.

For example:

Gross profit/net profit ratio (1) – computers have a much higher mark-up than food (1)

Long term loan (1) – higher capital investment for a computer manufacturer (1)

Trade receivables (1) – higher for a computer manufacturer (1)

ROCE (1) – lower ROCE for a computer manufacturer (1) [3]

- (b) Income Statements for businesses X and Y

	Business X \$	Business Y \$	
Revenue	540 000 (2cf 1of)	(1 500 000 (2cf 1 of)	
Less Cost of sales	<u>248 400</u>	<u>1 050 000</u>	
Gross profit	291 600	450 000	
Expenses	<u>194 400</u>	<u>360 000</u>	
Profit for year	<u>97 200</u> (2cf 1 of)	<u>90 000</u> (2cf 1of)	[8]

- (c) Statements of Financial Position for businesses X and Y

	Business X \$	Business Y \$	
Non-current assets	1 752 000	824 500	
Current assets			
Inventory	38 000	48 000	
Trade receivables	60 000 (2cf 1of)	12 500 (2cf 1of)	
Cash and cash equivalents	<u>30 000</u>	<u>14 000</u>	<u>74 500</u>
Total assets	1 880 000	899 000	
Current liabilities			
Trade payables	<u>80 000</u> (2cf 1of)	<u>149 000</u> (2cf 1of)	
Net assets	<u>1 800 000</u>	<u>750 000</u>	
Capital	800 000	700 000	
Non-current liabilities			
Loan	<u>1 000 000</u>	<u>50 000</u>	
Capital employed	<u>1 800 000</u> (2cf 1of)	<u>750 000</u> (2cf 1of)	[12]

Page 3	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	22

(d) (i) The ability of current assets (1) to meet current liabilities (1) [2]

(ii) Y (1) [1]

(iii) Current ratio **or** acid test ratio (1)

Well below expected rate (1). This means that Y does not have sufficient liquidity (1) and if creditors demanded swift payment (1) then Y would not have sufficient funds (1) to make payments. **Maximum 3 marks for development.** [4]

[Total: 30]

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Page 4	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	22

2 (a) Statement of corrected net profit

	+	-		
	\$	\$	\$	
Draft profit for the year			30 000	(1)
Depreciation		3 500 (1)		
Inventory		7 500 (1)		
Loan interest		1 000 (1)		
Purchase invoice		<u>2 000 (1)</u>		
Sales invoice	4 000 (1)		(10 000)	
Corrected profit for the year			<u>20 000</u>	(1of) [7]

(b) Calculation of capital

	\$		
Capital	90 000		
Add net profit	<u>20 000</u>	(1of)	
	110 000		
Less drawings	<u>2 000</u>	(1cf)	
Capital	<u>108 000</u>		[2]

(c) Profitability **or** turnover of Grosz's businessReputation **or** customers returning to Grosz's business

Location of Grosz's business

Quality of workforce

Quality of products

[4]

(d)

Capital accounts

	Grosz	Kayal		Grosz	Kayal
	\$	\$		\$	\$
Goodwill	24 000(1of)	16 000(1of)	Balance b/d	108 000 (1of from b)	
Balance c/d	124 000	98 000	Goodwill	40 000 (1of from a)	
			Bank/Cash		30 000 (1)
			Equipment		60 000 (1)
			Inventory		<u>24 000</u> (1)
	<u>148 000</u>	<u>114 000</u>		<u>148 000</u>	<u>114 000</u>

[7]

Page 5	Mark Scheme	Syllabus	Paper
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(e) Appropriation account for the year ended 30 June 2013

	\$		\$
Net profit			88 600 (1)
Add interest on drawings			
Grosz	2 000 (1)		
Kayal	<u>1 000</u> (1)		<u>3 000</u>
			91 600
Less interest on capital			
Grosz	6 200 (1of)		
Kayal	<u>4 900</u> (1of)		<u>11 100</u>
			80 500
Salary – Kayal	10 500 (1)		<u>70 000</u>
Share of profit (first 40%)			
Grosz	14 000 (1of)		
Kayal	14 000 (1of)		
Share of profit			
Grosz	25 200 (1of)		
Kayal	<u>16 800</u> (1of)		<u>70 000</u>
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Combined share of profits in the correct ratios:			[10]
Grosz 39 200 (2of)			
Kayal 30 800 (2of)			

[Total: 30]

Page 6	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	22

3 (a) Contribution = \$45.50 – \$35.00 = \$10.50 (1)

Breakeven point = \$23 100 (1) / \$10.50 (1of) = 2200 units (1cf) [4]

(b) 4000 units – 2200 units = 1800 units (1of) × \$45.50 (1) = \$81 900 (1of) [3]

(c) Bond \$52.00 – \$44.00 = \$8.00 (1)

Cord \$67.50 – \$55.00 = \$12.50 (1) [2]

(d) Apex 4000 × 3.5 m = 14 000 m (1)

Bond 6000 × 4 m = 24 000 m (1)

Cord 2000 × 5 m = 10 000 m (1)

Total required = 48 000 m (1) [4]

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Page 7	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	22

(e)

	Apex	Bond	Cord
Contribution	\$10.50	\$8.00	\$12.50
Metres of direct material	3.5 m	4 m	5 m
Contribution per metre	\$3.00 (1of)	\$2.00 (1of)	\$2.50 (1of)
Ranking	1	3	2 (1of for all 3)

Optimum production plan

Apex	4000 × 3.5 m	=	14 000 m
Bond	4000 × 4 m	=	16 000 m (1)
Cord	2000 × 5 m	=	<u>10 000 m (1)</u>
Total material			<u>40 000 m (1)</u>

\$

Contribution Apex 4000 × \$10.50	42 000 (1of)
Contribution Bond 4000 × \$8.00	32 000 (1of)
Contribution Cord 2000 × \$12.50	<u>25 000 (1of)</u>
Total contribution	99 000 (1of)
Fixed overheads	<u>46 200 (1)</u>
Profit for the year	<u>52 800 (1of)</u>

[13]

- (f) Fixed overheads are treated as a period cost under marginal costing (1) but as part of the cost of production under absorption costing (1). As a result, the fixed overheads are written off in the period's income statement (1) rather than being carried forward as part of the inventory as is the case in absorption costing (1). [4]

[Total: 30]

CAMBRIDGE INTERNATIONAL EXAMINATIONS
GCE Advanced Subsidiary Level and GCE Advanced Level

MARK SCHEME for the May/June 2013 series

9706 ACCOUNTING

9706/23

Paper 2 (Structured Questions – Core),
maximum raw mark 90

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

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Page 2	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	23

1 (a)

Eagle Manufacturing Limited
Manufacturing Account for the year ended 31 March 2013

	\$000s		\$000s
Opening inventory of raw materials	17		
Add purchases	194		
Add carriage in	<u>6</u>	(1)	
	217		
Less closing inventory	<u>18</u>		
Direct materials used			199 (1 of)
Direct labour 153–16			<u>137</u> 1
Prime cost			336 (1 of)
<u>Indirect expenses</u>			
Indirect labour	16		
Electricity 30/5×4	24	(1)	
Rent 50/5×3	30	(1)	
Sundry expenses 12/3×1	4	(1)	
Insurance 18/6×5	15	(1)	
Depreciation on machinery (420–52) (1)×25%(1)	<u>92</u>	(2)	
			<u>181</u>
			517
Add opening inventory of work in progress			19 (1
Less closing inventory of work in progress			<u>15</u> for both)
Factory cost of goods production			<u>521</u> (1 of)

[12]

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(b) Income statement for the year ended 31 March 2013

Revenue			816
Less opening inventory of finished goods	32		
Cost of goods production	521		
Less closing inventory of finished goods	<u>41</u>		
Cost of goods sold			<u>512</u>
Gross profit			304
Profit on sale of motor vehicle			<u>1</u> (1)
Less overhead expenses			305
Electricity	6	(1)	
Carriage out	22		
Rent	20	(1)	
Salaries	14	(1)	
Sundry expenses	8	(1)	
Insurances	3	(1)	
Depreciation on office fittings	3	(1)	
Depreciation on motor vehicles 26–3(1)+9(1) ×25%(1)	<u>8</u>	(3)	
Profit for the year			<u>221</u>

[10]

Page 3	Mark Scheme	Syllabus	Paper
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- (c) (i) The shareholders will have their dividend deferred (1) to the next year or when there is a profit. (1) [2]
- (ii) The directors need not declare a dividend. [2]
- (iii) The dividend will not be paid (1) or deferred (1). [2]
- (iv) The interest will still have to be paid. [2]

[Total: 30]

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Page 4	Mark Scheme	Syllabus	Paper
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- 2 (a) (i) $\frac{\text{Gross profit}}{\text{Cost of sales}} \times \frac{100}{1} = \frac{50}{150} = 33.33\%$ [3]
- (ii) $\frac{\text{Cost of sales}}{\text{Average inventory}} = \frac{150000}{15000} = 10 \text{ times (36.5 days)}$ [3]
- (iii) $\frac{\text{Trade receivables}}{\text{Credit sales}} = \frac{40000}{160000} \times \frac{365}{1} = 91.25 \text{ days}$ [3]
- (iv) $\frac{\text{Expenses}}{\text{Sales}} \times \frac{100}{1} = \frac{27500}{200000} \times \frac{100}{1} = 13.75\%$ [3]
- (v) $\frac{\text{Current assets}}{\text{Current liabilities}} = \frac{40 + 10 + 12.5}{25 + 12.5} = 1.67:1$ [3]
- (vi) $\frac{\text{Current assets} - \text{inventory}}{\text{Current liabilities}} = \frac{40 + 10}{25 + 2.5} = 1.33:1$ [3]
- (vii) $\frac{\text{Net sales}}{\text{Non-current assets at NBV}} = \frac{200}{60} = 3.33 \text{ times}$ [3]

(b) B M Reid is less successful in 2012 (1 OF)

Inventory turnover is worse (1) due to higher prices (1), less advertising (1), economic downturn (1). Trade receivables turnover is worse (1) due to poor credit control (1), reduced discounts for prompt payment (1), economic downturn (1). [Maximum 5] [5]

(c) May be based on untypical data (2); inter-firm comparisons may be faulty due to different methods of collecting information, e.g. different depreciation (2); do not indicate causes of poor ratios (2); may only be used to compare similar businesses (2); ignore time factor in seasonal businesses (2); misleading if not adjusted for inflation (2). [Maximum 4] [4]

[Total: 30]

- 3 (a) (i)

March 31	20(1) @ 32.00 (1)	\$ 640 (1)
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 [3]
- (ii)

March 31	20 (1) @ 31.49 (1)	\$ 629.80 (1)
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 [3]

Page 5	Mark Scheme	Syllabus	Paper
	GCE AS/A LEVEL – May/June 2013	9706	23

(b) (i)

	\$		\$
Revenue			31 000 (1)
Opening inventory	1 500 (1)		
Purchases	<u>18 290</u> (1)		
	19 790		
Closing inventory	<u>640</u> (1of)	<u>19 150</u>	
Gross profit		<u>11 850</u> (1of)	

[5]

(ii)

	\$		\$
Revenue			31 000.00
Opening inventory	1 500.00		
Purchases	<u>18 290.00</u>		
	19 790.00		
Closing inventory	<u>629.80</u> (1of)	<u>19 160.20</u>	
Gross profit		<u>11 839.80</u> (1of)	

[2]

(c) (i) Advantages

- Relatively easy to calculate.
- Realistic – Inventory is bought and sold in order.
- Inventory values are based on actual prices paid for Inventory.
- Closing Inventory valuation is based on most recent prices paid.
- Acceptable under IAS.

Disadvantages

- The price at which Inventory is issued to production is likely to be out of date.
- When the prices of Inventory rise, the FIFO method values the Inventory at the highest (latest prices). This would reduce cost of sales and therefore increase profit. This would mean more tax would have to be paid.

(2 × 1 marks)

[2]

(ii) Advantages

- It is logical since all identical units of Inventory are given an equal value.
- Fluctuations in the purchase price of Inventory are evened out so the impact on costs and profit is reduced.
- It conforms to the IAS.

Disadvantages

- The average cost has to be recalculated every time the price of purchased Inventory changes.
- The average cost might not be the same as the actual cost paid.
- If Inventory prices are rising rapidly, the average cost will be lower than the replacement price.

(2 × 1 marks)

[2]

Page 6	Mark Scheme	Syllabus	Paper
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(d)

- Needs to be consistent
- Window dressing of accounts not allowed
- Comparing results from one year to the next meaningless
- Falsely manipulating of accounts/true and fair view

Any two answers for 2 marks each to a maximum of 4

[4]

(e)

Details	+ \$	– \$	\$
Value at 7 April			1000 (1)
Goods sold	96 (2)		
Goods purchased		70 (1)	
Returns inwards		64 (2)	
Goods damaged		10 (1)	
	96	144	48
Value at 31 March			952 (2cf 1of)

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[9]**[Total: 30]**